### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### **Dedicated networking time**

08:00 - 08:50

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### Chair's opening remarks

08:50 - 08:55 LP/GP Relations & Fundraising Day

#### Participants

Ee Fai Kam - Head of Asian Operations, Preqin

#### Chair's opening remarks

08:50 - 08:55 Venture Capital Day

#### Participants

Judy Zhang - Managing Director, Cambridge Associates

### Fundraising in 2020 and 2021: the numbers that matter

09:00 - 09:30 LP/GP Relations & Fundraising Day

To what degree has there been a slowdown in fundraising and a reduction in fund size? What can we expect as we look ahead to 2021?

#### Participants

Ee Fai Kam - Head of Asian Operations, Preqin

### Venture capital in Asia-Pacific: what's changed in 2020?

09:00 - 09:30 Venture Capital Day

A look back at fundraising, performance and the impact of COVID-19 on venture capital in Asia-Pacific

#### Participants

Judy Zhang - Managing Director, Cambridge Associates

## Surviving the stress test: successfully raising a fund in the current market

09:35 - 10:15

LP/GP Relations & Fundraising Day

- Post COVID-19: how to stand out from the crowd when the market conditions are challenging.
- How can first time fund managers position themselves to attract local and international investors?
- What can established managers do to ensure existing investors reinvest? And if GPs do not have a good track record, what can they do to attract investors?

#### Participants

Moderator: Kelly DePonte - Managing Director, Probitas Partners

Panellists: Stuart Schonberger - Co-founding Partner, Head of Investor Relations, CDH Investments

Crystal Li - Partner, GurryShark Capital

Yuan Liu - Managing Director, Zhenfund

# Keynote address: How to earn returns in venture capital while reducing risk during COVID-19

09:35 - 10:00 Venture Capital Day

Every crisis creates opportunity and failure to invest in the market at the time will result in losing out on the best of them. How can investors capture returns from quality assets, while avoiding risk?

What are the best-practices for accessing the venture capital asset class?

Learn about the latest trends and proven approaches for creating a private, early-stage diversified portfolio for the next-generations of companies that perform digital transformation.

#### Participants

Ed Roman - Managing Director, Hack VC

## Venture capital in a new era: where to invest going forward?

10:05 - 10:35 Venture Capital Day

Under Chatham House Rule. No Press. No Reporting.

As we all adjust to this new normal is it time to reevaluate the types of businesses you want to back? And are we seeing more scrutiny on cashflow and potential exit routes? Can the VC secondary market help fill the liquidity gap? And where does Asia's IPO market fit in?

#### Participants

Moderator: Ching Tan - Partner, CDBI Capital

Panellist: Edward Grefenstette - President, CEO & Chief Investment Officer, The Dietrich Foundation

Panellist: Sherry Lin - Head of Global Venture Capital, Willett Advisors

Panellist: Jay Eum - Senior Advisor, DTCP

### Manager selection: a flight to quality or a fear of innovation?

10:20 - 10:50 LP/GP Relations & Fundraising Day

To what extent do LPs need to be more selective when choosing managers in Asia Pacific today? Are new funds hungrier to prove themselves or is it too risky to invest when there is no track record? By investing in the same managers, are LPs hampering innovation and should newer managers get more of a look in?

#### Participants

**Moderator: Jun Qian** - Head of Investments and General Manager China, Schroder Adveq Management

Panellist: Manjia Guan - Senior Director, Head of Primaries, Asia, Capital Dynamics

Pamela Fung - Executive Director, Portfolio Manager for Asia Pacific, Morgan Stanley Alternative Investment Partners

#### Live Q&A with panel

10:35 - 10:45 Venture Capital Day

Run under Chatham House Rules

#### Participants

Jay Eum - Senior Advisor, DTCP

Edward Grefenstette - President, CEO & Chief Investment Officer, The Dietrich Foundation

**Sherry Lin** - Head of Global Venture Capital, Willett Advisors

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#### **Dedicated networking time**

10:45 - 11:15 Venture Capital Day

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#### **Dedicated networking time**

10:50 - 11:20 LP/GP Relations & Fundraising Day

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### Chinese venture capital: reflections on the trade war and COVID-19

11:15 - 11:45 Venture Capital Day

How has China's VC market responded to the challenges brought on by the trade war and COVID-19? How have global supply chains and cross-border strategies been impacted? And to what extent is China still the go-to for Asian venture capital?

#### Participants

Moderator: Judy Zhang - Managing Director, Cambridge Associates

Panellist: Joe Zhou - Managing Partner, Keytone Ventures

Judith Li - Partner, Lilly Asia Ventures

**Wei Zhou** - Founding Managing Partner, China Creation Ventures

Mike Peng - Founding Partner, Seas Capital

#### Raising a successor fund: how big can it get?

11:20 - 11:50

- LP/GP Relations & Fundraising Day
- How do GPs decide how big their next fund should be?
- How can GPs successfully convince LPs that their funds are not getting too big in relation to their investment strategy?
- Are LPs concerned that GPs are sacrificing performance as funds get bigger?
- What other factors come into play as funds scale up in size?

#### Participants

Moderator: Frankie Fang - Managing Partner, Starquest Capital

Panellists: Wen Tan - Founder, Azimuth Asset Consulting

Ray Hu - Managing Partner, Blue Lake Capital

Yuan Fang - Managing Partner, Delta Capital

#### Navigating the new terrain

11:50 - 12:20 Venture Capital Day

- How do VCs see themselves evolving in this highly policy-linked sector?
- How do new funds position themselves vs more established managers amid the uncertainties?
- How has this affected LPs' investment appetite?

#### Participants

Moderator: Bruno Bensaid - Co-Founder, Shanghaivest

Panellists: Jenny Lee - Managing Partner, GGV Capital

Herry Han - Founding Partner, Lightspeed China Partners

Yuan Fang - Managing Partner, Delta Capital

### Going digital: redefining due diligence and the LP/GP relationship

11:55 - 12:25 LP/GP Relations & Fundraising Day

- How are LPs' due diligence processes being adapted in the era of social distancing?
- What elements of the process can be translated to an online-only execution and what are the corresponding benefits and limitations?
- #How are LPs changing their investment processes and policies?
- How are GPs communicating their portfolio management and investment strategies to their LPs?
- What assistance are LPs providing to support fund managers and how can GPs and LPs work together better to overcome the crisis and prepare for a market come back?

#### Participants

Moderator: Anamica Broetz - Head of Investor Relations, DWS Private Equity

Panellists: Takahiro Kato - Executive Officer, Head of Global Fund Investment, DBJ Asset Management

Liam Coppinger - Senior Managing Director, Private Equity Asia, Manulife Investment Management

#### Live Q&A with panel

12:25 - 12:35 LP/GP Relations & Fundraising Day

#### Participants

Anamica Broetz - Head of Investor Relations, DWS Private Equity

Takahiro Kato - Executive Officer, Head of Global Fund Investment, DBJ Asset Management

Liam Coppinger - Senior Managing Director, Private Equity Asia, Manulife Investment Management

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#### Japanese venture capital: the story post COVID-19

12:25 - 13:00 Venture Capital Day

- How has the pandemic impacted exit margins and what are the implications for capital commitments, fundraising and allocations into 2021?
- Performance report gains vs losses in VC valuations?
- CVC budgets what will a decrease in capacity mean for Japanese strategic investments over the next 12 months?
- Who are the managers betting on venture and what underpins their confidence in the asset class?

#### Participants

Moderator: Martin Haemmig - Adjunct Professor, CeTIM/GLORAD

Panellists: Masashi Kataoka - Head of Venture Investment, Alternative Investment Department, The Dai-ichi Life Insurance Company, Limited

Ken Yasunaga - Founder & Managing Partner, Global Hands-On VC (GHOVC)

Allen Miner - Founder & Chairman, SunBridge Group

#### **Dedicated networking time**

12:35 - 13:40 LP/GP Relations & Fundraising Day

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While you wait for the next session, stay tuned for our exclusive interviews with Helen Wong, Partner, Qiming Venture Partners on whether being local is important for a VC, and Tanya Rolfe, Managing Partner, Her Capital. on how to build a diverse and inclusive team.

#### LP-only discussion: due diligence from further afield

12:35 - 13:20 LP/GP Relations & Fundraising Day Breakout

How do travel-sensitive pools of money source and monitor investments on the other side of the world? How can LPs manage their resources and networks effectively and when do you really need to be on the ground?

This exclusive discussion is for LPs to network with their peers. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please contact Chloe Elliott at chloe.elliott@informa.com.

#### Participants

Discussion leader:: Wendy Zhu - Managing Director, AlpInvest Partners Limited

#### **Dedicated networking time**

13.00 - 13.25 Venture Capital Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### What's next in India: which sectors are delivering in India today and what does the next ten years hold?

13:25 - 13:55 Venture Capital Day

What are the challenges and threats facing the Indian consumer market and potential spending power and how do you prepare your portfolio and ensure your financial returns are falling on the right side? Which sectors are standing out when it comes to tackling these threats and demonstrating innovation and scalability?

#### Participants

Moderator: Manish Singhal - Founding Partner, pi Ventures

Panellists: Sandeep Murthy - Partner, Lightbox

Ruchira Shukla - Regional Lead, South Asia, Disruptive Technologies Direct Investing and VC Funds, IFC

Anand Lunia - Co-Founder and Managing Partner, India Quotient

#### Co-investment: is it the answer?

13.40 - 14.10

LP/GP Relations & Fundraising Day

- Will GP give LPs their best recommendations?
- In addition to returns and exposure to a certain sector, what else are LPs looking for in coinvestment?
- How do GPs address LPs' requests on fee structure, interest alignment and more?
- Are there any new approaches in co-investing with an LP?

#### Participants

Moderator: Eric Deram - Founder and Managing Partner, Flexstone Partners

Panellists: Amit Sachdeva - Managing Director, **AlpInvest Partners** 

Kelvin Yap - Managing Director, HarbourVest Partners

Suneel Kaji - Managing Director, Everstone Capital

#### Southeast Asian VC and startups: is local always better?

14:00 - 14:30 Venture Capital Day

As Chinese and US investors and companies look to expand into Southeast Asia, who will stand out as the winners? Can foreign funds duplicate their models successfully in Southeast Asia? And how key are local networks and on-the-ground talent when setting up companies that have the ability to kick out global players?

#### Participants

Moderator: Arnaud Bonzom - Founder, Black Mangroves

Panellists: Akshay Bhushan - Partner, Lightspeed Venture Partners

Vinnie Lauria - Founding Partner, Golden Gate Ventures

Roderick Purwana - Partner, EV Growth

#### Building a best-in-class investor relations function

14.15 - 14.45 LP/GP Relations & Fundraising Day

- What do LPs want from the GPs in terms of reporting, communications, and interactions with senior executives?
- How frequently do LPs want to be in touch with GPs?
- What are some examples of GPs going above and beyond in investor relations?
- What should GPs avoid doing?

#### Participants

Vivian Zou - Head of Sales, China, Alter Domus

In conversation with:: Michael Aust - Director. Siemens Fonds Invest

Jason Zhao - Head of Private Equity Investment, China Post Life Insurance

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## The opportunity set in Southeast Asia: stage, sector and vintage

14:35 - 15:05 Venture Capital Day

In a post-COVID-19 world, where do the greatest opportunities lie? How will LPs, GPs and startups have to adapt their respective models to the new 'normal'?

#### Participants

Moderator: Jinesh Patel - Venture Capital Partner, Integra Partners

Panellists: Jefrey Joe - Co-Founder & General Partner, Alpha JWC Ventures

Amit Anand - Founding Partner, Jungle Ventures

**Ryan Collins** - Managing Director, MassMutual Ventures

#### Networking break

14:45 - 15:15 LP/GP Relations & Fundraising Day

#### Dedicated networking time

15:05 - 15:35 Venture Capital Day

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### LP-only discussion: is Asia set to become the world's venture capital powerhouse?

15:05 - 15:50 Venture Capital Day Breakout

Risk vs return – how much appetite is there for the asset class? What are the specific challenges LPs consider when looking at Asian venture capital? Where are the opportunities and how does the Asian market compare to other regions?

This exclusive discussion is for LPs to network with their peers. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please contact Chloe Elliott at chloe.elliott@informa.com.

#### Participants

Discussion Leaders:: Ruchira Shukla - Regional Lead, South Asia, Disruptive Technologies Direct Investing and VC Funds, IFC

#### Investing across the region

15:15 - 15:45

LP/GP Relations & Fundraising Day

- · How do LPs evaluate GPs investing in multi geos?
- Which Asian markets are attractive to LPs?
- With growth slowing in China, which markets offer a better long-term investment opportunity?

#### Participants

Moderator: Xin Ma - Partner, Total Energy Ventures

Panellists: Gary Hui - Executive Director, PICC Asset Management Hong Kong

Jacob Chiu - Managing Director, HQ Capital

### Enterprise versus consumer: which will be the biggest driver of future returns?

15:35 - 16:05 Venture Capital Day

How much growth can the Asian consumer market continue to provide?Do the ever-evolving, younger, wealthier Asian consumers still hold huge potential? How big is the enterprise space in Asia and what's its potential? Is enterprise tech cheaper and less susceptible to currency risk?

#### Participants

Moderator: Mei Gao - Partner, IDG Capital

Panellists: Jing Hong - Founding Partner, Gaocheng Capital

Feng Li - Founding Partner, FreeS Fund

JP Gan - Founding Partner, INCE Capital

#### Veteran LPs: lessons learned and what to avoid

15:50 - 16:35 LP/GP Relations & Fundraising Day

How have Asian private markets changed since their early days? What are the common denominators across managers that have succeeded in Asia? Fundraising and due diligence – how is the pandemic changing the landscape and what does the future hold for LP/GP relations.

#### Participants

**Discussion led by:: Ralph Money** - Managing Director, Commonfund Capital

With:: Wendy Zhu - Managing Director, AlpInvest Partners Limited

Hemal Mirani - Managing Director, HarbourVest Partners (Asia) Ltd.

#### Veteran LPs in VC: lessons learned and what to avoid

16:10 - 16:55 Venture Capital Day

How has the Asian VC landscape evolved in light of the region's growing technological prowess? What are the key areas for improvement in the venture space? How can managers stand out from the crowd in an increasingly complex and competitive market? What lies ahead for Asian VC in the post-pandemic era?

#### Participants

**Discussion Leader:: Philipp von dem Knesebeck** -Managing Partner, Blue Future Partners

Jessica Archibald - Managing Director, Top Tier Capital Partners

Alison Nankivell - Vice President - Funds and Co-Investment, BDC Capital

#### Chair's closing remarks

16:40 - 16:45 LP/GP Relations & Fundraising Day

#### **Dedicated networking time**

16:45 - 17:45 LP/GP Relations & Fundraising Day

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#### Chair's closing remarks

17:00 - 17:05 Venture Capital Day

#### **Dedicated networking time**

17:05 - 18:05 Venture Capital Day

TIME	LP/GP RELATIONS & FUNDRAISING DAY	LP/GP RELATIONS & FUNDRAISING DAY BREAK- OUT	VENTURE CAPITAL DAY	VENTURE CAPITAL DAY BREAKOUT
08:00	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time
	08:50 - Chair's opening remarks		08:50 - Chair's opening remarks	
09:00	<b>09:00</b> - Fundraising in 2020 and 2021: the numbers that matter		<b>09:00</b> - Venture capital in Asia-Pacific: what's changed in 2020?	
	<b>09:35</b> - Surviving the stress test: successfully raising a fund in the current market		<b>09:35</b> - Keynote address: How to earn returns in venture capital while reducing risk during COVID-19	
10:00	<b>10:20</b> - Manager selection: a flight to quality or a fear of innovation?		<b>10:05</b> - Venture capital in a new era: where to invest going forward?	
	10:50 - Dedicated networking time		10:35 - Live Q&A with panel	
			10:45 - Dedicated networking time	
11:00	<b>11:20</b> - Raising a successor fund: how big can it get?		<b>11:15</b> - Chinese venture capital: reflections on the trade war and COVID-19	
	<b>11:55</b> - Going digital: redefining due diligence and the LP/GP relationship		11:50 - Navigating the new terrain	
12:00	12:25 - Live Q&A with panel	<b>12:35</b> - LP-only discussion: due diligence from further afield	12:25 - Japanese venture capital: the story post	
	12:35 - Dedicated networking time		COVID-19	
13:00	13:40 - Co-investment: is it the answer?		13:00 - Dedicated networking time	
			<b>13:25</b> - What's next in India: which sectors are delivering in India today and what does the next ten years hold?	
14:00	<b>14:15</b> - Building a best-in-class investor relations function		<b>14:00</b> - Southeast Asian VC and startups: is local always better?	
	14:45 - Networking break		<b>14:35</b> - The opportunity set in Southeast Asia: stage, sector and vintage	

TIME	LP/GP RELATIONS & FUNDRAISING DAY	LP/GP RELATIONS & FUNDRAISING DAY BREAK- OUT	VENTURE CAPITAL DAY	VENTURE CAPITAL DAY BREAKOUT
15:00	<b>15:15</b> - Investing across the region <b>15:50</b> - Veteran LPs: lessons learned and what to avoid		<ul><li>15:05 - Dedicated networking time</li><li>15:35 - Enterprise versus consumer: which will be the biggest driver of future returns?</li></ul>	<b>15:05</b> - LP-only discussion: is Asia set to be- come the world's venture capital powerhouse?
16:00	16:40 - Chair's closing remarks 16:45 - Dedicated networking time		<b>16:10</b> - Veteran LPs in VC: lessons learned and what to avoid	
17:00			<ul><li>17:00 - Chair's closing remarks</li><li>17:05 - Dedicated networking time</li></ul>	

# **SESSIONS** ASIA-PACIFIC DAY ONE - 22/09/2020

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### **Dedicated networking time**

08:00 - 09:25 Asia-Pacific Day One

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#### Chair's opening remarks

09:25 - 09:30 Asia-Pacific Day One

#### Participants

**Chair: Rebecca Xu** - Co-Founder & Managing Director, Asia Alternatives Hong Kong Advisor Limited

#### Near-term outlook: are we at a turning point and where do we go from here?

09:35 - 10:15 Asia-Pacific Day One

How does global macro uncertainty impact how businesses are being built and the investor outlook moving forward? As we look back on the last ten years, with the tremendous opportunities, reform and strength in the market, do we have a better idea of what the next ten years will look like? And what is the role of PE when it comes to the prosperity of society and the quality of the environment that we and the end consumers live in?

#### Participants

**Moderator: Rebecca Xu** - Co-Founder & Managing Director, Asia Alternatives Hong Kong Advisor Limited

Panellists: Abhay Pandey - General Partner, A91 Partners

Atsushi Yokoyama - Partner, Nippon Investment Company

Andy Lin - Founder & Managing Partner, Loyal Valley Capital

Han Kim - Managing Director, Altos Ventures

#### Keynote address: Fast track to Smart Cities

10:20 - 10:45 Asia-Pacific Day One

The pandemic has put the all-digital economy on a fast track. Smart Cities are CPUs of an all-digital economy, and urban centres of an all-digital population. The Cityas-a-Platform is the biggest emerging market we have ever seen.

#### Participants

**Benson Tam** - Chairman & Founding Partner, Venturous Group

#### **Dedicated networking time**

10:45 - 11:15

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## LP allocation to Asia-Pacific: dialling up, or trimming down, or staying the same?

11:15 - 11:45 Asia-Pacific Day One

With the crosscurrents of the global health crisis, ratcheting up of US-Sino tension and the race towards 5G, how do LPs calibrate the relative attractiveness of Asia-Pacific, compared with other regions? What risks have been on the rise, and on the other hand, what are the tailwinds? Within the region, what do some of the recent finetuning on country allocations look like?

#### Participants

Moderator: Vish Ramaswami - Managing Director, Head of Asia Private Investments, Cambridge Associates

Panellists: Edward Grefenstette - President, CEO & Chief Investment Officer, The Dietrich Foundation

Daniel Parker - Deputy CIO, Texas Tech University System - Office of Investments

#### Keynote address: US-China relations postelection

11:50 - 12:05 Asia-Pacific Day One

The current state-of-play and future prospects following the 2020 Presidential Election

#### Participants

David Rubenstein - Co-Founder & Co-Executive Chairman, The Carlyle Group

#### Finding strength and resilience through a crisis

12:15 - 12:45 Asia-Pacific Day One

Which strategies offer a safer haven in times of uncertainty? How can GPs proactively protect their portfolio companies and ensure their LPs are updated in a timely manner? And how can a diversified LP base be beneficial in times of crisis?

#### Participants

Interviewee: Gopal Jain - Managing Partner, Gaja Capital

Interviewer: Mark McDonald - Global Head, DWS Private Equity

#### Dedicated networking time

12:45 - 13:25 Asia-Pacific Day One

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

### LP-only discussion: managing reporting and transparency

12:45 - 13:30 LP Only

Are LPs demanding greater transparency and more stringent reporting requirements? Do criteria vary depending on the LP type and location?

LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email <u>chloe.elliott@informa.com</u> to apply.

#### Participants

Discussion Leaders:: Tarun Luthra - Investment Manager, DEG

Florian Kohler - Managing Director, Asia, Obviam

#### Back to basics: ESG, impact investing, sustainable investing, profit with purpose – what does it all mean?

13:25 - 14:15 Asia-Pacific Day One

What do each of these terms mean and where are the lines blurred? How do you determine what's green washing, what's box ticking and what's concrete, measurable impact? And to what extent can this all be standardised – is it simply too subjective, unquantifiable and disparate?

Data introduction: 10 minutes

Panel discussion: 30 minutes

#### Participants

Data Introduction & Moderator: Vikram Raju - Head of Emerging Markets, Morgan Stanley Alternative Investment Partners

Panellist: Pratima Divgi - Director, Hong Kong, Southeast Asia & ANZ, CDP

Panellist: Stephen O'Neill - Managing Director, 57 Stars

Panellist: Raj Ganguly - Co-Founder & Managing Partner, B Capital Group

# **SESSIONS** ASIA-PACIFIC DAY ONE - 22/09/2020

### SuperReturn Asia Virtual

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## Now to the money: how do you have real impact whilst getting real returns?

14:20 - 14:50 Asia-Pacific Day One

Is there a secret formula for combining impact with impressive returns? How can LPs and GPs perform due diligence on potential opportunities to reduce the risk of sacrificing returns?

#### Participants

Moderator: Eric Marchand - Independent Consultant, Independent

Panellist: Genevieve Heng - Co-Founder, Anthem Asia Limited

Panellist: Sandeep Murthy - Partner, Lightbox

Panellist: Lynn Nguyen - Deputy Vice President of Investment Funds, United States International Development Finance Corporation (DFC)

#### **Dedicated networking time**

14:50 - 15:20

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### Diversity: what practical steps can be taken?

15:20 - 15:50 Asia-Pacific Day One

How can GPs adapt their recruitment policies, tackle unconscious biases or even use a diversity lens to ensure that their teams and investments reflect realworld consumers?

#### Participants

Moderator: Eriko Suzuki - General Partner, Fresco Capital

Panellists: Anisha Singh - Founding Partner, She Capital

Tanya Rolfe - Managing Partner, Her Capital

Nithya Easwaran - Partner, Multiples Alternate Asset Management Pvt Ltd

### Secondaries in Asia Pacific: a look at innovation and pricing

15:55 - 16:35 Asia-Pacific Day One

Is the risk being priced effectively in the secondaries market? What niches are managers finding in the secondary market? And are GP led secondaries being used effectively and what are the alignment concerns?

#### Participants

Moderator: Lucian Wu - Managing Director, HQ Capital

Panellists: Pinal Nicum - Partner , Adams Street Partners

Cari Lodge - Managing Director, Commonfund Capital

Nash Waterman - Managing Director and Co-head of Morgan Stanley AIP Secondaries, Morgan Stanley Investment Management

Dominic Goh - Principal, HarbourVest Partners (Asia) Limited

#### Chair's closing remarks

16:40 - 16:45 Asia-Pacific Day One

#### **Dedicated networking time**

16:45 - 17:45

# **SCHEDULE** ASIA-PACIFIC DAY ONE - 22/09/2020

TIME	ASIA-PACIFIC DAY ONE	LP ONLY
08:00	08:00 - Dedicated networking time	
09:00	<ul><li>09:25 - Chair's opening remarks</li><li>09:35 - Near-term outlook: are we at a turning point and where do we go from here?</li></ul>	
10:00	<ul><li>10:20 - Keynote address: Fast track to Smart Cities</li><li>10:45 - Dedicated networking time</li></ul>	10:45 - Dedicated networking time
11:00	<ul> <li>11:15 - LP allocation to Asia-Pacific: dialling up, or trimming down, or staying the same?</li> <li>11:50 - Keynote address: US-China relations post-election</li> </ul>	
12:00	<ul><li>12:15 - Finding strength and resilience through a crisis</li><li>12:45 - Dedicated networking time</li></ul>	<b>12:45</b> - LP-only discussion: managing reporting and transparency
13:00	<b>13:25</b> - Back to basics: ESG, impact investing, sustainable investing, profit with purpose – what does it all mean?	
14:00	<ul><li>14:20 - Now to the money: how do you have real impact whilst getting real returns?</li><li>14:50 - Dedicated networking time</li></ul>	14:50 - Dedicated networking time
15:00	<ul><li>15:20 - Diversity: what practical steps can be taken?</li><li>15:55 - Secondaries in Asia Pacific: a look at innovation and pricing</li></ul>	
16:00	<ul><li>16:40 - Chair's closing remarks</li><li>16:45 - Dedicated networking time</li></ul>	16:45 - Dedicated networking time

## **SESSIONS** ASIA-PACIFIC DAY TWO - 23/09/2020

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### **Dedicated networking time**

08:00 - 08:50 Asia-Pacific Day Two

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#### Chair's opening remarks

08:50 - 08:55 Asia-Pacific Day Two

### Data introduction: Where is the smart money in private debt?

09:00 - 09:15 Asia-Pacific Day Two

Comparing distressed debt, NPLs, direct lending and other strategies to invest. Which strategies, sectors and managers can weather the storm?

#### Participants

Hans-Jörg Baumann - Partner, Stepstone Global

#### Where is the smart money in private debt?

09:20 - 10:05 Asia-Pacific Day Two

Comparing distressed debt, NPLs, direct lending and other strategies to invest. Which strategies, sectors and managers can weather the storm?

#### Participants

Moderator & Data Introduction: Hans-Jörg Baumann -Partner, Stepstone Global

Panellist: Christopher Mikosh - Portfolio Manager & Co-Founder, Tor Investment Management

Panellist: Benjamin Fanger - Managing Partner, ShoreVest Partners

Panellist: Greg Racz - President, MGG Investment Group

Brian Dillard - Managing Director, KKR

#### **Dedicated networking time**

#### 10:05 - 10:45

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### Is the world still looking to Asia as the world's growth powerhouse or are investors retreating for safety?

10:45 - 11:15 Asia-Pacific Day Two

Do investors still see Asia as a resilient market with huge growth potential or is global uncertainty and a slowdown in capital markets leading investors to a more risk averse and defensive stance?

#### Participants

Moderator: Ralph Money - Managing Director, Commonfund Capital

Panellists: Paul Newsome - Partner, Head of Investment Solutions, Unigestion

Suneel Kaji - Managing Director, Everstone Capital

## PE in tough times: what does it take to succeed?

11:20 - 11:50 Asia-Pacific Day Two

How to capture the upside in a downturn, ride out the crisis and thrive afterwards

#### Participants

Interviewee: Weijian Shan - Chairman and CEO, PAG

interviewed by: Henny Sender - Chief Correspondent, Financial Times

#### In search of alpha: Updating the playbook for private equity in China

11:55 - 12:25 Asia-Pacific Day Two

As China's economic growth slows and competition for assets increases, how do private equity firms develop winning strategies? How can firms acquire new capabilities to create value in their portfolio companies?

#### Participants

Ivo Naumann - Partner, McKinsey & Company

Wouter Baan - Associate Principal, Private Equity, McKinsey & Company (HongKong)

#### Dedicated networking time

12:25 - 12:55 Asia-Pacific Day Two

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

# Single family office-only discussion: family offices and their appetite to invest in private equity

12:25 - 13:10 Single Family Office Only

What do family offices want from their exposure to private equity and how great is their appetite for the various strategies within the asset class? Investing directly vs via fund structures vs opportunistically: how do approaches vary?

This exclusive discussion is for single family offices to network with their peers. Open to 15 pre-registered single family offices, subject to qualification. To register please contact Chloe Elliott at chloe.elliott@informa.com.

#### Participants

Discussion Leaders:: Crystal Li - Partner, GurryShark Capital

#### What is happening in India?

12:55 - 13:25 Asia-Pacific Day Two

As we look back over the last 20 years, how is the market evolving? A look at unicorns, LP sentiment, politics and currency risk.

#### Participants

Moderator: Viswanathan Parameswar (Param) - Head of Investments Asia, Schroder Adveq Management

Panellists: Eric Marchand - Independent Consultant, Independent

Manish Kejriwal - Managing Partner, Kedaara Capital

Sanjay Kukreja - Partner & CIO, ChrysCapital

#### Proving yourself in Southeast Asia

13:30 - 14:00 Asia-Pacific Day Two

How can LPs gauge a GP's quality and sophistication when strong exits are still relatively thin on the ground? Is Southeast Asia proving itself as a new battleground for PE in the region and what's the most attractive segment of the market – buyout, growth or venture?

#### Participants

**Moderator: Myron Zhu** - Head of Private Markets, Asia, Manulife Investment Management

Panellists: Huai Fong Chew - Regional Lead, PE Funds, East Asia & the Pacific, International Finance Corporation

Honorio Poblador IV - Partner, Navegar, B&P Asset Management (Asia)

Gary Lawrence - Managing Partner & Founder, Excelsior Capital Asia

## **SESSIONS** ASIA-PACIFIC DAY TWO - 23/09/2020

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### Dedicated networking time

14:00 - 14:30

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

How to access opportunities in Southeast Asia: a regional play or the realm of the country fund?

14:30 - 15:00 Asia-Pacific Day Two

- An age-old debate, but is the market evolving to favour a particular strategy?
- Is the proof in the returns or is it too early to tell?

#### Participants

Stephen O'Neill - Managing Director, 57 Stars

In conversation with: Chong Chong Lim - Founder & Managing Partner, Ascent Capital Partners Pte Ltd

Michael Octoman - Senior Partner, Navis Capital

# Investing in the frontiers: The challenges and opportunities of investing in Bangladesh and Myanmar

15:05 - 15:35 Asia-Pacific Day Two

- Bangladesh: which other export-driven economies are comparable to Bangladesh and what sets Bangladesh apart?
- Myanmar: is political risk still a block for the more risk-averse LPs?

#### Participants

Kim-See Lim - Regional Portfolio Manager, East Asia and the Pacific, Afghanistan & Pakistan Manufacturing, Agribusiness and Services, International Finance Corporation

In conversation with:: Hasib Chowdhury - Co-Founder & CEO, Shapla Capital Partners

Genevieve Heng - Co-Founder, Anthem Asia Limited

#### Chair's closing remarks

15:40 - 15:45 Asia-Pacific Day Two

#### Dedicated networking time

15:45 - 16:45

# **SCHEDULE** ASIA-PACIFIC DAY TWO - 23/09/2020

TIME	ASIA-PACIFIC DAY TWO	SINGLE FAMILY OFFICE ONLY
08:00	08:00 - Dedicated networking time 08:50 - Chair's opening remarks	
09:00	<ul><li>09:00 - Data introduction: Where is the smart money in private debt?</li><li>09:20 - Where is the smart money in private debt?</li></ul>	
10:00	<ul><li>10:05 - Dedicated networking time</li><li>10:45 - Is the world still looking to Asia as the world's growth powerhouse or are investors retreating for safety?</li></ul>	10:05 - Dedicated networking time
11:00	<ul><li>11:20 - PE in tough times: what does it take to succeed?</li><li>11:55 - In search of alpha: Updating the playbook for private equity in China</li></ul>	
12:00	<ul><li>12:25 - Dedicated networking time</li><li>12:55 - What is happening in India?</li></ul>	<b>12:25</b> - Single family office-only discussion: family offices and their appetite to invest in private equity
13:00	13:30 - Proving yourself in Southeast Asia	
14:00	<ul><li>14:00 - Dedicated networking time</li><li>14:30 - How to access opportunities in Southeast Asia: a regional play or the realm of the country fund?</li></ul>	14:00 - Dedicated networking time
15:00	<b>15:05</b> - Investing in the frontiers: The challenges and opportunities of investing in Bangladesh and Myanmar	15:45 - Dedicated networking time
	<ul><li>15:40 - Chair's closing remarks</li><li>15:45 - Dedicated networking time</li></ul>	

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### **Dedicated networking time**

08:00 - 08:50 China Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### **Dedicated networking time**

08:00 - 08:50 Japan Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### **Dedicated networking time**

08:00 - 08:50 LP Only

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### Chair's opening remarks

08:50 - 08:55 China Day

#### Participants

Henny Sender - Chief Correspondent, Financial Times

#### Chair's opening remarks

08:50 - 08:55 Japan Day

#### Participants

**Chair: Stanley Howard** - Managing Director and CEO, Teneo Partners Japan Limited

#### Sparks of hope: the real opportunities in China

09:00 - 09:40 China Day

- Given the backdrop of global trade issues, slow economic growth and COVID-19 pandemic, is China still a place to invest in, and why?
- How has the trade war and the recent coronavirus outbreak affected fundraising, investment and exit strategies?
- How do GPs deal with the everchanging regulatory environment?
- What is China's next growth engine and how can fund managers capitalise on it?

#### Participants

Moderator: Henny Sender - Chief Correspondent, Financial Times

Panellists: Chris Sun - Managing Director, Private Equity, KKR

JP Gan - Founding Partner, INCE Capital

Ling Yang - Managing Director, The Carlyle Group

**Wei Zhou** - Founding Managing Partner, China Creation Ventures

## The state of Japanese private equity a year after the onset of COVID-19

09:00 - 09:40 Japan Day

- How has Japanese PE performed vis-à-vis global and Asian markets?
- With most new deals put on hold in 2020, what does the pipeline look like heading into 2021?
- How have GPs adapted their investment and fundraising strategies to the new normal and what are their plans for the year ahead?

#### Participants

Moderator: Vish Ramaswami - Managing Director, Head of Asia Private Investments, Cambridge Associates

Panellists: Kazuhiro Yamada - Managing Director and Head of Carlyle Japan, The Carlyle Group

Hirofumi Hirano - Partner, Co-Head of Private Equity for KKR Asia Pacific, and Chief Executive Officer of KKR Japan, KKR

Shinichiro Kita - Senior Partner, Advantage Partners

## LP allocations, execution and strategy: China's risks vs returns under the current environment

09:45 - 10:15 China Day

How is the everchanging market affecting international LPs' investment strategies in China? Where do they see opportunities and challenges? Leading international LPs discuss their long-term investment plans and adjustments made, and what they expect from the China market.

#### Participants

Moderator: Weichou Su - Partner and Head of Asia, StepStone Global

Panellist: Jie Gong - Partner, Pantheon

Allen Huang - Director of Investments, Michigan State University (MSU)

**Edmond Ng** - Founder & Managing Partner, Axiom Asia Private Capital Pte Ltd

## Private credit: unlocking value in a dislocated market

09:45 - 10:15 Japan Day

Demand for private credit increases in a downturn, but governments and banks are flushing markets with liquidity – how are these counteracting forces impacting LPs' appetite for private debt? How have private credit valuations performed vs public credit vs private equity? Direct lending vs unitranche vs mezzanine vs distressed – what are the different strategies to allow investors to take advantage of market dislocations? How long will distressed opportunities exist and how have distressed strategies played out across portfolios?

#### Participants

Moderator: Prabhat Ojha - Managing Director, Head of Asian Clients, Cambridge Associates

Panellists: Toru Masuda - Executive Manager, Alternative Investments, Sumitomo Mitsui Trust Bank

Jun Tsusaka - Founding Partner, CEO and CIO, Nippon Sangyo Suishin Kiko (NSSK)

#### **Dedicated networking time**

10:15 - 10:45 China Day

### SuperReturn Asia Virtual

#### 21 - 25 September 2020 HKT/UTC +8 Virtual event

## The new opportunity set – sectors to watch in 2021?

10:20 - 11:00 Japan Day

- How have different sectors performed in weathering the pandemic?
- To what extent has a 'COVID-19 effect' impacted the sectoral balance of portfolios and diversification strategies going forward?
- What concentration risks does a portfolio skewed towards defensive sectors entail?
- How are GPs drawing business projections and investment strategies for industries that have proven vulnerable to the pandemic?

#### Participants

Moderator: Takako Koizumi - Executive Director, Head of Infrastructure and Real Estate Investment, Investment Management Dept., Mitsui & Co. Alternative Investments Limited

Panellists: Masahiko Tajima - President and CEO, Kenedix Real Estate Fund Management, Inc.

Eriko Suzuki - General Partner, Fresco Capital

**Gregory Hara** - Chief Executive Officer & Managing Partner, J-STAR

Kenichiro Matsunaga - Director, DBJ Asset Management

#### **Cross border**

10:45 - 11:20 China Day

Discussing the trends in outbound investment in the context of US-China trade tension.

Is this a good way to hedge tariff tension? Can the European Union become a game changer? What are the potentials and challenges? How can international firms act as their financial and strategic partner?

#### Participants

Moderator: Bruce Ou - Managing Partner, GroveStreet

Panellists: Chao Chen - Head of Research, China Investment Corporation

Thomas Walenta - Senior Investment Officer, Asian Infrastructure Investment Bank (AIIB)

Johnson Har - Head of Hong Kong, Alter Domus

Xavier Le Sourne - Partner, Elvinger Hoss Prussen

#### **Dedicated networking time**

11:00 - 11:30 Japan Day

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### China buyouts: expectations and value creations

11:25 - 11:55 China Day

- Buyouts are commonly recognised as less proven in returns compared to VC, but does buyouts' relatively low risk necessarily mean low returns?
- Will buyouts become mainstream in China?
- How should LPs pick their managers in terms of
- global vs local partners?
- How else do GPs add value to buyout investments?

#### Participants

Moderator: Pamela Fung - Executive Director, Portfolio Manager for Asia Pacific, Morgan Stanley Alternative Investment Partners

Panellists: Sean Warrington - Principal & Portfolio Manager, Gresham Partners LLC

Gabriel Li - Managing Partner & Investment Committee Member, Orchid Asia Group Management

## Buy-and-build as an all-weather strategy in the US mid-market

11:30 - 11:50 Japan Day

Passing the COVID-19 stress test – what makes buyand-build a strategy proven to work both in an up and a down market? What differentiates the top performing GPs from managers who struggle when headwinds appear?

#### Participants

Young Lee - Managing Director, Audax Private Equity

Joe Rogers - Managing Director, Audax Private Equity

#### A new role for PE in a time of crisis: value-add and getting ready for a market comeback

11:55 - 12:25 Japan Day

- How are GPs supporting portfolio companies in a time of crisis and uncertainty?
- How are they working with key stakeholders to ensure liquidity needs are met and business models are resilient?
- How are GPs preparing portfolio companies to take advantage of the opportunities that will materialise once the market comes back?

#### Participants

Moderator: Kazushige Kobayashi - Independent Consultant, Independent

Panellists: Shinichi (Shin) Takamiya - Managing Partner, Globis Capital Partners

Yoshihiro Hemmi - Founding Partner, Integral

Tomoya Shiraishi - Representative Director, Partner, CEO/CIO, Phronesis Partners Co., Ltd.

#### Dealing with the new norm in global trade and assessing the impact of coronavirus-related market volatility

12:00 - 12:25 China Day

- How has global trade uncertainty and the coronavirus pandemic impacted business and financial markets in China?
- What state are we currently in and how can the China market recover from here?
- Which sectors are best placed to win in the geopolitical context?

#### Participants

Louis Kuijs - Head of Asia Economics, Oxford Economics

#### **Dedicated networking time**

12:25 - 13:10 China Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### **Dedicated networking time**

12:25 - 13:00 Japan Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

#### LP-only discussion: Risk management

12:40 - 13:20 LP Only

How can LPs manage liquidity risks and unfunded exposure?

How can LP avoid getting caught in the liquidity crunch?

### LP-only discussion run under the Chatham House Rule.

Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email <u>chloe.elliott@informa.com</u> to apply.

#### Participants

Jason Zhao - Head of Private Equity Investment, China Post Life Insurance

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

## ESG and Impact investment at the forefront of the industry's mind

13:00 - 13:30 Japan Day

- Assessing appetite for ESG –what do global LPs and GPs think about ESG?
- How to pinpoint what ESG is, beyond just a definition of the investment parameters?
- How is PE as an industry embracing social impact investments?
- How can social impact be measured and what are the KPIs?
- How can the coveted double bottom line be achieved?

#### Participants

Moderator: Masashige Ueno - Senior Product Manager, Mitsubishi UFJ Trust and Banking Corporation

Panellists: Maggie Loo - Partner, Client & Strategy Development, Bridges Fund Management

Raj Pai - Partner, GEF Capital Partners, Global Environment Fund

Florian Kohler - Managing Director, Asia, Obviam

## Keynote presentation: China's leading investor's view on PE investments

13:10 - 13:30 China Day

Presentation in Chinese

#### Participants

Zander Yin - Co-founder, Director and CEO, Gopher Asset Management

### Is China on track to be the global leader in innovation?

13:35 - 14:05 China Day

- With the coronavirus outbreak, the demand for technology innovation and adoption is more than ever.
- Where does China stand in terms of technology innovations?
- Is the China-centric or China-only tech environment self-sustainable?
- With the current status of Sino-US relationship, can technology still be 'borderless'?

#### Participants

Moderator: Brooke Zhou - Partner, LGT Capital Partners

Panellists: Richard Ji - Founder and Managing Partner, All-Stars Investment Limited

Ming-Po Cai - Founder and President, Cathay Capital

#### Lessons learnt: how did Japanese LPs weather the pandemic and what are their key considerations when crafting 2021 investment and allocation strategies

13:35 - 14:05 Japan Dav

- COVID-19 vs GFC: having learnt their lessons from 2008, Japanese LPs continued to invest in 2020 – was this approach justified given the different nature of the two crises?
- A sneak peek into the 2021 budgets how are LPs reconsidering budget size and allocation into PE after assessing covid-19 generated losses?
- Which LPs are doubling down on the asset class?
- With interest rates staying low for the foreseeable future, how much capacity do LPs have to allocate domestically vs abroad?

#### Participants

Moderator: Tomoko Kitao - Managing Director, Hamilton Lane

Panellist: Noriko Hayashi - Director, Alternative Investments Team, ORIX Life Insurance Corporation

Panellist: Ichizo Kobayashi - Head of Alternative Investments, Nippon Wealth Life Insurance Company

**Hikojiro lida** - Co-Head of Private Equity, Nissay Asset Management

#### Dedicated networking time

14:05 - 14:35 Japan Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

### Fireside chat: Building a resilient PE business in Asia

14:10 - 14:40 China Day

Creating and expanding a business in such a highly competitive market is tough enough, without the added challenges brought on by the COVID-19 pandemic. How has Hillhouse's model changed over its 15 years and what does the future hold?

#### Participants

Interviewer: Henny Sender - Chief Correspondent, Financial Times

Interviewee: Tracy Ma - COO, Hillhouse Capital

## LP-only discussion: 35 years of private equity in Japan

14:25 - 15:05 LP Only

How has the industry evolved since the early days? How will the pandemic impact the accelerated pace of private markets investment we have seen in the past few years? Expectations for the next 10 years – what will life look like after COVID-19 look like for private equity in Japan?

This exclusive discussion is for LPs to network with their peers. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please contact Chloe Elliott at <u>chloe.elliott@informa.com</u>.

#### Participants

Discussion Leaders:: Kimihiro Fukuyama - Deputy Director General, Development Bank of Japan

### The hunt for yield continues – how are global LPs managing their international investments

14:35 - 15:05 Japan Day

- How are global LPs managing their Asian investments in the era of social distancing?
- Where are they over/underweight and what does that mean for their appetite for Japanese PE?
- How are rising geo-political tensions factoring into investment decisions into the region?
   Whet are the risks at the fourfoort of their minde
- What are the risks at the forefront of their minds when looking at Japan?
- What does a successful GP look like in the post-COVID-19 era for European and US LPs?

#### Participants

Moderator: Alessandro Silvestro - Managing Director, Asia Pacific, LEMANIK ASSET MANAGEMENT S.A

Panellist: Simon Faure - Managing Director, M&G Private Funds Investment

**Panellist: Mark Hoeing** - Managing Director & Head of Global Private Equity, Commonfund Capital, Inc.

#### Dedicated networking time

14:40 - 15:20 China Day

### SuperReturn Asia Virtual

#### 21 - 25 September 2020 HKT/UTC +8 Virtual event

## A year in review: PE performance in 2020 and outlook for 2021

15:10 - 15:40 Japan Day

- Assessing the COVID-19 impact on fundraising activity, deal flow and valuations.
- What do the end-of-year figures tell us about the state of the industry globally and in Japan?
- What are the early signs of recovery the market should be on the lookout for in 2021?

#### Chinese economy recoded with technology

15:20 - 15:30 China Day

In this talk, one of the world's most influential technologists and Chinese tech investor Dr. Kai-Fu Lee will be giving his succinct analysis on how China's fast-growing consumer mobile economy is driving the next wave of business efficiency driven growth model. In a post covid world, AI, IoT, 5G and other relevant technologies will fuel and recode the digitization and automation of the Chinese economy.

#### Participants

Kai-Fu Lee - Chairman & CEO , Sinovation Ventures

## Al and IoT – applications, disruptions, and solving real world problems

15:30 - 16:00 China Day

- Which traditional industry are most likely disrupted by AI and IoT?
- Is AI a truly profitable and sustainable option adding value to traditional businesses?
- What knowledge do GPs need? Is being a tech expert enough?
  What are some of the challenges?

Panel discussion: 30 minutes

#### Participants

Moderator: Mingchen Xia - Managing Director, Co-Head of Asia Investments. Hamilton Lane

Panellists:: Saman Farid - Partner, Baidu Ventures

Kai-Fu Lee - Chairman & CEO , Sinovation Ventures

#### Chair's closing remarks

15:45 - 15:50 Japan Day

#### Participants

**Chair: Stanley Howard** - Managing Director and CEO, Teneo Partners Japan Limited

#### **Dedicated networking time**

15:50 - 16:50 Japan Day

Powered by partneringONE®, all partnering meetings will be held through a secure video conferencing solution. You can have these meetings as one-to-one chats or invite others for a group discussion.

### Tackling the unique 'Cure + Care' landscape in China

16:05 - 16:35 China Day

- Despite the everchanging regulations, overheated valuations and geopolitical pressure, healthcare innovations are ever so important especially following the recent pandemic.
- · How can GPs and LPs invest smartly?
- How much more innovation is there for the healthcare market?
- How can GPs add value to the investments? Have any niche areas been overlooked?

#### Participants

Moderator: Nicholas Lee - Managing Director, Morgan Creek Capital Management

Panellists: James Zhao - Founding Partner, LYFE Capital

Judith Li - Partner, Lilly Asia Ventures

Leon Chen - Founding Partner & CEO, 6 Dimensions Capital

Lydia Cai - Head of Healthcare, China, TPG Capital

#### Chair's closing remarks

16:40 - 16:45 China Day

#### Dedicated networking time

16:45 - 17:45 China Day

# **SCHEDULE** CHINA DAY & JAPAN DAY - 24/09/2020

SuperReturn Asia Virtual

TIME	CHINA DAY	JAPAN DAY	LP ONLY
08:00	<b>08:00</b> - Dedicated networking time <b>08:50</b> - Chair's opening remarks	<b>08:00</b> - Dedicated networking time <b>08:50</b> - Chair's opening remarks	<b>08:00</b> - Dedicated networking time
09:00	<ul> <li>09:00 - Sparks of hope: the real opportunities in China</li> <li>09:45 - LP allocations, execution and strategy: China's risks vs returns under the current environment</li> </ul>	<ul> <li>09:00 - The state of Japanese private equity a year after the onset of COVID-19</li> <li>09:45 - Private credit: unlocking value in a dislocated market</li> </ul>	
10:00	<b>10:15</b> - Dedicated networking time <b>10:45</b> - Cross border	<b>10:20</b> - The new opportunity set – sec- tors to watch in 2021?	
11:00	<b>11:25</b> - China buyouts: expectations and value creations	<ul> <li>11:00 - Dedicated networking time</li> <li>11:30 - Buy-and-build as an all-weather strategy in the US mid-market</li> <li>11:55 - A new role for PE in a time of crisis: value-add and getting ready for a market comeback</li> </ul>	
12:00	<ul> <li>12:00 - Dealing with the new norm in global trade and assessing the impact of coronavirus-related market volatility</li> <li>12:25 - Dedicated networking time</li> </ul>	12:25 - Dedicated networking time	12:40 - LP-only discussion: Risk manage- ment
13:00	<ul> <li>13:10 - Keynote presentation: China's leading investor's view on PE investments</li> <li>13:35 - Is China on track to be the global leader in innovation?</li> </ul>	<ul> <li>13:00 - ESG and Impact investment at the forefront of the industry's mind</li> <li>13:35 - Lessons learnt: how did Japanese LPs weather the pandemic and what are their key considerations when crafting 2021 investment and allocation strategies</li> </ul>	
14:00	<ul> <li>14:10 - Fireside chat: Building a resilient PE business in Asia</li> <li>14:40 - Dedicated networking time</li> </ul>	14:05 - Dedicated networking time 14:35 - The hunt for yield continues – how are global LPs managing their inter- national investments	<b>14:25</b> - LP-only discussion: 35 years of private equity in Japan
15:00	<ul> <li>15:20 - Chinese economy recoded with technology</li> <li>15:30 - AI and IoT – applications, disruptions, and solving real world problems</li> </ul>	<ul> <li>15:10 - A year in review: PE performance in 2020 and outlook for 2021</li> <li>15:45 - Chair's closing remarks</li> <li>15:50 - Dedicated networking time</li> </ul>	
16:00	<ul> <li>16:05 - Tackling the unique 'Cure + Care' landscape in China</li> <li>16:40 - Chair's closing remarks</li> <li>16:45 - Dedicated networking time</li> </ul>		

## SESSIONS NETWORKING DAY - 25/09/2020

### SuperReturn Asia Virtual

21 - 25 September 2020 HKT/UTC +8 Virtual event

#### **Connections: Private credit**

09:00 - 10:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends and developments in private credit.

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email <u>krystal.pierre@informa.com</u>. For LP registrations please email <u>chloe.elliott@informa.com</u>

#### Participants

**Gregory Park** - Managing Direcotor-Head of Lending Ark, CLSA Capital Partners

#### **Connections: Growth capital**

10:00 - 11:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends in growth capital.

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email krystal.pierre@informa.com. For LP registrations please email chloe.elliott@informa.com

#### Participants

Stephen O'Neill - Managing Director, 57 Stars

### LP-only discussion: Connections: LPAs and LPACs

11:00 - 12:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss what LPs expect from LPAs and LPACs, as well as their role in aligning LP/GP needs.

### LP-only discussion run under the Chatham House Rule.

Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email <u>chloe.elliott@informa.com</u> to apply.

#### Participants

Hosts:: Hemal Mirani - Managing Director, HarbourVest Partners (Asia) Ltd.

Florian Kohler - Managing Director, Asia, Obviam

#### **Connections: Venture capital**

12:00 - 13:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends in venture capital.

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email <u>krystal.pierre@informa.com</u>. For LP registrations please email <u>chloe.elliott@informa.com</u>

#### Participants

Host:: Eriko Suzuki - General Partner, Fresco Capital

### LP-only discussion: Connections: LP expectations and experiences

14:00 - 15:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends in due diligence, communication with managers, portfolio management and investment decisions.

LP-only discussion run under the Chatham House Rule.

Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email <u>chloe.elliott@informa.com</u> to apply.

#### Participants

Hosts:: Pamela Fung - Executive Director, Portfolio Manager for Asia Pacific, Morgan Stanley Alternative Investment Partners

Frankie Fang - Managing Partner, Starquest Capital

#### **Connections: Venture capital**

15:00 - 16:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends in venture capital.

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email <u>krystal.pierre@informa.com</u>. For LP registrations please email <u>chloe.elliott@informa.com</u>

#### Please note this session is now full.

#### Participants

Hosts: Ruchira Shukla - Regional Lead, South Asia, Disruptive Technologies Direct Investing and VC Funds, IFC

#### **Connections: Growth capital**

16:00 - 17:00 Networking

This informal session brings attendees together in a closed door setting to network and discuss the latest trends in growth capital.

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email <u>krystal.pierre@informa.com</u>. For LP registrations please email <u>chloe.elliott@informa.com</u>.

Please note this session is now full. You will be registered for the Connections: Venture capital session running earlier in the day

#### Participants

Host:: Florian Kohler - Managing Director, Asia, Obviam

#### End of SuperReturn Asia Virtual

17:00 - 17:05

## SCHEDULE NETWORKING DAY - 25/09/2020

TIME	NETWORKING
09:00	09:00 - Connections: Private credit
10:00	10:00 - Connections: Growth capital
11:00	11:00 - LP-only discussion: Connections: LPAs and LPACs
12:00	12:00 - Connections: Venture capital
13:00	
14:00	14:00 - LP-only discussion: Connections: LP expectations and experiences
15:00	15:00 - Connections: Venture capital
16:00	16:00 - Connections: Growth capital
17:00	17:00 - End of SuperReturn Asia Virtual