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### Dedicated networking time

08:00 - 09:05  
Fundraising Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

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### Dedicated networking time

08:00 - 09:00  
Private Debt Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

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### Dedicated networking time

08:00 - 09:00  
Secondaries Day

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### Chairperson's introduction

09:00 - 09:10  
Private Debt Day

### Participants

**Morning Chair: Anthony Fobel** - CEO, Arcmont Asset Management

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### Welcome address

09:00 - 09:05  
Secondaries Day

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### Welcome address

09:05 - 09:10  
Fundraising Day

### Participants

**Kelly DePonte** - Managing Director, Probitas Partners

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### Fundraising: reflecting on 2020 and projections for the year ahead

09:10 - 10:05  
Fundraising Day

To what degree has there been a slowdown in fundraising and reduction in fund size? What does this mean for fundraising in 2021? Has the anticipated flight to quality and increased polarisation of GPs transpired? Which strategies, funds sizes and sectors are most and least favoured?

*Data presentation: 09:10-09:30*

*Industry discussion: 09:35-10:05*

### Participants

**Introductory presentation & Moderator: Kelly DePonte** - Managing Director, Probitas Partners

**Panellists: Heiko Bensch** - Senior Portfolio Manager, Alternative Investments, Ampega Asset Management

**Uwe Fleischhauer** - Founding Partner and Managing Director, YIELCO Investments

**Eyal Lifschitz** - Cofounder and Managing General Partner, Peregrine Ventures

**Giovanni Orsi** - Managing Director, Private Equity, Funds, PSP Investments

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### A changed landscape for private debt

09:10 - 09:30  
Private Debt Day

- How has the private debt landscape been impacted by the first stress test the asset class has faced?
- Will private debt emerge as a bigger part of private markets on the other side of the crisis?

### Participants

**Leo Fletcher-Smith** - Strategy Head, European Private Credit, Aksia Europe

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### Secondaries in 2020: the bird's eye view

09:10 - 10:05  
Secondaries Day

Reflecting on deal activity, volume, pricing and type in 2020: has the secondaries market performed as expected? Has the pendulum shifted back to LP trades? How has the market's response to the COVID-19 crisis compared to that of the GFC? What impact has a greater prevalence of leverage had on existing and new deals?

*Data presentation: 09:10-09:30*

*Industry discussion: 09:35-10:05*

### Participants

**Introductory Presentation & Moderator: Briac Houtteville** - Managing Director, Greenhill & Co

**Panellists: Philippe Ferneini** - Managing Director, StepStone Group

**Valérie Handal** - Managing Director, HarbourVest

**Laura Shen** - Partner & Co-Founder, Headway Capital Partners LLP

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### A time of challenge and opportunity: how are managers responding to the market reset?

09:35 - 10:05  
Private Debt Day

How are GPs managing portfolios, protecting investments and deploying capital shrewdly in the new world? Has transaction activity picked up and where is the most compelling deal flow? Will acquisition finance be the first to remerge? To what degree is private debt benefitting from further retraction of the banks and public markets?

### Participants

**Moderator: Anthony Fobel** - CEO, Arcmont Asset Management

**Panellists: Niels Bodenheim** - Head of Alternative Credit, NN Investment Partners

**Robin Doumar** - Managing Partner, Park Square Capital

**Blair Jacobson** - Partner, Co-Head of European Credit, Ares Management LLC

**Frank Meijer** - European Head of Alternative Fixed Income, Aegon Asset Management

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## Comparing LP appetites

10:10 - 10:40  
Fundraising Day

How do the investment preferences of different LPs compare and what is driving decision-making? Exploring appetites for asset classes, strategies, funds and sectors. To what extent are we seeing a consolidation of GP relationships and are smaller funds less appealing?

### Participants

**Moderator: Mark Weston** - Head of Investor Relations, Triton Partners

**Panellists: Joana Castro** - Principal, Unigestion

**Dana Haimoff** - Managing Director, Portfolio Manager, J.P Morgan Asset Management

**Jobst Klemme** - Director, Abbott Capital Management

**Christian Kvorning** - Senior Partner, Danske Private Equity

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## Distressed, stressed and special situations: a deluge of opportunity?

10:10 - 10:40  
Private Debt Day

What has the first wave of opportunity delivered and what are projections on deal flow for the mid-long term? What is the best way to access these opportunities? Exploring distressed non-control, opportunistic lending, bridge/rescue financing and NAV facilities to PE funds in harvesting periods. How do liquid and illiquid strategies compare?

### Participants

**Panellists: Brad Bauer** - Partner and Deputy Chief Investment Officer, Vårde

**John Bohill** - Partner, StepStone Group

**Kerry Hugh-Jones** - Co-Managing Partner, Strategic Value Credit, Cheyne Capital

**Taj Sidhu** - Head of European Credit Opportunities, The Carlyle Group

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## The first cohort of transactions post the COVID-19 pandemic: who has been asleep at the switch?

10:10 - 10:40  
Secondaries Day

GP-led vs LP trades: which deals best suit this environment of uncertainty and how have secondaries managers positioned themselves to maximise market dislocations? To what degree have we seen the onset of forced sellers and stressed opportunities? Rescue financing, structured lending and preferred equity: has market volatility triggered an evolution of new deal opportunities and how has valuation alignment been achieved?

### Participants

**Moderator: Nigel Dawn** - Senior Managing Director, Global Head of Private Capital Advisory, Evercore

**Panellists: Neal Costello** - Managing Director, AlpInvest Partners

**Patrick Knechtli** - Head of Secondaries, Private Markets, Aberdeen Standard Investments

**Christian Diller** - Partner & Co-Founder, Montana Capital Partners

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## Dedicated networking time

10:40 - 11:10  
Fundraising Day

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## Dedicated networking time

10:40 - 11:10  
Private Debt Day

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## Dedicated networking time

10:40 - 11:10  
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## Industry update on fundraising and investor appetite

11:10 - 11:25  
Fundraising Day

### Participants

**Elliot Bradbrook** - Head of Research and Data Operations, Preqin

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## LP views on private debt: reformulating the investment thesis

11:10 - 11:50  
Private Debt Day

How is private debt positioning itself as an investment thesis and how has this altered from original expectations? How are LPs rebalancing their portfolios? Is private debt now viewed as an opportunistic investment or as a fixed income replacement with a secure yield pickup in the long run?

### Participants

**Moderator: Abhik Das** - Managing Director, Head of Private Debt, Golding Capital Partners

**Panellists: Wouter Weijand** - Chief Investment Officer, Providence Capital

**Reji Vettasseri** - Lead Portfolio Manager - Private Market Solutions, DECALIA Asset Management

**Ramesh Yesodharan** - Head - Credit Strategy, The Sumitomo Mitsui Trust Bank

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## GP-led deals: more than just a top-of-the market phenomenon?

11:10 - 11:50  
Secondaries Day

How has the volume of GP-led deals been impacted by the crisis and delay in NAV adjustments to new the world? To what degree will these deals serve as interim exits for the primary market? How can market uncertainty be managed successfully for multiple stakeholders to ensure deals get over the line? What does this mean for the prevalence of single asset secondaries?

### Participants

**Moderator: Fadi Samman** - Partner, Akin Gump Strauss Hauer & Feld

**Panellists: André Aubert** - Partner and Co-head Secondaries, LGT Capital Partners

**Greg Holden** - Partner, Adams Street Partners

**Johanna Lottmann** - Managing Director, PJT Park Hill

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## Creative fundraising solutions: keeping the machine well oiled

11:30 - 12:00  
Fundraising Day

What innovative ways are GPs using to raise capital and restructure their current portfolios to best place themselves for raising the next fund? What options exist? To what degree are continuation funds, annex funds, stapled secondaries and other alternatives proving to be positive fundraising solutions? How are these viewed by LPs?

### Participants

**Moderator: Sam Kay** - Partner, Funds, Travers Smith

**Panellists: William Cox** - Senior Managing Director, Global Head of Corporate, Financial, and Government Ratings, Kroll Bond Rating Agency

**Carl Nauckhoff** - Senior Principal & Head of Investor Relations, Investindustrial

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## Smart money in a time of crisis: strategy comparison

11:55 - 12:35  
Private Debt Day

Unitranche vs senior debt vs subordinated debt vs niche finance: which strategy is most resilient in a downturn and how do investment opportunities compare?

### Participants

**Moderator: James Newsome** - Managing Partner, Arbour Partners

**Panellists: Timo Hara** - Partner, Certior Capital

**Paul Johnson** - Head of Direct Lending, Bridgepoint Credit

**John Sinik** - Managing Partner, Metric Capital

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## The rise of preferred equity: a flash in the pan?

11:55 - 12:35  
Secondaries Day

How short lived will the onset of preferred equity deals be? What variations in structure and risk/reward ratios exist? What are the benefits of this strategy aside from bridging the bid-ask spread and if the market bounces back, is there a risk we won't see the value in these deals? What broader rescue finance options exist?

### Participants

**Moderator: Nash Waterman** - Managing Director and Co-head of Morgan Stanley AIP Secondaries, Morgan Stanley Investment Management

**In conversation with: Kathryn Regan** - Partner, Landmark Partners

**Yann Robard** - Managing Partner, Whitehorse Liquidity Partners

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## Prime time to be a spin out or first-time fund?

12:05 - 12:40  
Fundraising Day

Could the COVID-19 pandemic trigger a new wave of spin outs, and with no troubled legacy portfolios to manage, is the case to invest in a first-time fund more compelling? Faced with a tougher fundraising market, how are these managers successfully making it off the ground? How are LPs evaluating these funds and how much greater is the risk of backing a new vs established manager?

### Participants

**Moderator: Marc der Kinderen** - Managing Partner, 747 Capital

**Panellists: Cristobal Cuart** - Co-founder, All Seas Capital

**J.David Enriquez** - Head of Private Equity, New York City Retirement Systems

**Tom Rotherham-Winqvist** - Managing Director, Wafra Europe

**María Sanz García** - Partner, YIELCO Investments

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## Connections: optimal GP structures

12:45 - 13:15  
Private Debt Day

Sponsored vs non sponsored (or capability to do both); independent private credit manager vs private equity/private credit hybrid manager; broad vs niche. Which managers have the upper hand when it comes to deal origination, deal execution and managing an investment that doesn't go to plan?

*This informal session brings LPs and GPs together in a closed setting to network and discuss optimal GP structures. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Paul Shea** - Managing Partner, Beechbrook Capital

**Discussion Leader: Timo Hara** - Partner, Certior Capital

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## Connections: LP investments in a secondaries fund

12:45 - 13:15  
Secondaries Day

Have secondaries funds become more attractive to LPs and which strategies are favoured? What are LPs' motives to invest and their return expectations? To what degree are managers striving to differentiate themselves and which funds have raised most successfully?

*This informal session brings LPs and GPs together in a closed setting to network and discuss LP investments into secondaries funds. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Nash Waterman** - Managing Director and Co-head of Morgan Stanley AIP Secondaries, Morgan Stanley Investment Management

**Discussion Leader: Honor Huyette** - Director, Lyrique Private Equity

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## Connections: spin outs and first-time funds (LP-only discussion)

12:45 - 13:15  
LP-Only

*This informal session brings LPs together in a closed setting to network and discuss best practice for investing in a spin out or first-time fund. Run under the Chatham House Rule and open to pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Tom Rotherham-Winqvist** - Managing Director, Wafra Europe

**Discussion Leader: Marc der Kinderen** - Managing Partner, 747 Capital

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## Connections: spin outs and first-time funds (GP-only discussion)

12:45 - 13:15

GP-Only

*This informal session brings GPs together in a closed setting to network and discuss best practice for raising a spin out or first-time fund. Run under the Chatham House Rule and open to pre-registered GPs, subject to qualification. To register please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com).*

### Participants

**Chair: J.David Enriquez** - Head of Private Equity, New York City Retirement Systems

**Discussion Leaders: Cristobal Cuart** - Co-founder, All Seas Capital

**María Sanz García** - Partner, YIELCO Investments

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## Dedicated networking time

13:15 - 13:35

Fundraising Day

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## Dedicated networking time

13:15 - 13:35

Private Debt Day

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## Dedicated networking time

13:15 - 13:35

Secondaries Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

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## Dedicated networking time

13:15 - 13:35

LP-Only

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

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## Dedicated networking time

13:15 - 13:35

GP-Only

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

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## Chairperson's introduction

13:35 - 13:40

Private Debt Day

### Participants

**Afternoon Chair: Fred Nada** - Partner, Arcmont Asset Management

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## The balance of power: are we back to a buyer's market?

13:45 - 14:15

Fundraising Day

How has the LP-GP relationship dynamic evolved? Are fees, terms and governance clauses become increasingly investor-friendly? To what extent are LPs and GPs working more collaboratively?

### Participants

**Moderator: Manuel Hertweck** - Managing Partner, capiton

**Panellists: Alex Barker** - Principal, HarbourVest Partners

**Cem Meric** - Partner, LGT Capital Partners

**Jean-Francois Le Ruyet** - Partner, Quilvest Capital Partners

**Heiko Bensch** - Senior Portfolio Manager, Alternative Investments, Ampega Asset Management

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## Direct lending and unitranche: surviving the crush test

13:45 - 14:15

Private Debt Day

How are managers pivoting their direct lending strategies to navigate the market reset, protect investments and secure deals? To what extent is the unitranche concept being challenged and could mezzanine come to the fore? In reality, how senior is senior debt? Is there a price to be paid here?

### Participants

**Moderator: Karen Simeone** - Managing Director, HarbourVest Partners

**Panellists: Abhik Das** - Managing Director, Head of Private Debt, Golding Capital Partners

**Alfonso Erhardt** - Partner, Oquendo Capital

**Francesca Ficai** - Senior Editor, Leveraged Commentary & Data, S&P Global Market Intelligence

**Gregory N. Racz** - Co-Founder and President, MGG Investment Group

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## A period of innovation for structured and complex secondaries

13:45 - 14:15

Secondaries Day

Concentrated exposure, GP-led and solution-orientated deals: what are the different approaches being taken by managers to source and execute increasingly complex and cutting-edge deals? To what degree have we seen a growth in structured transactions and strip sales? What variation in risk-return profile exist?

### Participants

**Moderator: Immanuel Rubin** - Partner, Campbell Lutyens

**Panellists: Joshua Blaine** - Senior Managing Director, Strategic Partners Fund Solutions

**Jeff Hammer** - Senior Managing Director and Global Co-Head of Secondaries, Manulife Investment Management

**Paul Newsome** - Partner, Head of Investment Solutions, Unigestion

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### Fundraising in unchartered waters: lessons from the front line

14:20 - 14:50  
Fundraising Day

Reflecting on an unprecedented year, which managers have proved to be most resilient and why? Maintaining and securing LP commitments, resetting fundraising processes, postponements and hung fundraises. To what degree are lessons learnt from 08/09 useful in navigating these unchartered waters? Have smaller funds been at a disadvantage?

#### Participants

**Moderator: Louis Trincano** - Managing Partner, Cornerstone Fund Placement

**Panellists: Marc der Kinderen** - Managing Partner, 747 Capital

**Richard Howell** - Managing Partner, PAI Partners

**David Schäfer** - Managing Director, MPEP Luxembourg Management S.à r.l.

### Portfolio management: strategies for dealing with stress

14:20 - 14:50  
Private Debt Day

How have portfolio companies been managed and what key themes have emerged? Exploring management engagement and varying levels of PE sponsor support. To what degree have portfolios been restructured and portfolio management teams employed?

#### Participants

**Moderator: Gabriella Kindert** - Expert in Alternative Lending, Mizuho Europe

**Panellists: Kirsten Bode** - Co-Head of Private Debt, Pan-Europe, Muzinich & Co

**Rafal Lis** - Managing Partner, CVI

**Mark Wilton** - Managing Director, European Private Finance, Barings

### PE CFOs: securitizing private equity fund interests

14:20 - 14:50  
Secondaries Day

#### Participants

**Greg Fayvilevich** - Senior Director, Fund & Asset Manager Ratings, Fitch Ratings

**Alastair Sewell** - Regional Head, Fund & Asset Manager Ratings EMEA & APAC, Fitch Ratings

### Dedicated networking time

14:50 - 15:20  
Fundraising Day

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### Dedicated networking time

14:50 - 15:20  
Private Debt Day

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### Dedicated networking time

14:50 - 15:20  
Secondaries Day

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### Has the fundraising process, as we know it, changed irreversibly?

15:20 - 15:50  
Fundraising Day

In an era of social distancing, what aspects of the fundraising process have been altered and could any of these new ways working become permanent? Exploring digital alternatives and the impact on LP/GP interactions

#### Participants

**Moderator: Gordon Hargraves** - Senior Partner, Head of IR and Strategy, Novacap

**Panellists: Laurent Guerineau** - Managing Director, Eurazeo

**Andrew Harrison** - Head of Investor Relations, Silverfleet Capital

**Mark Nicolson** - Head of Primary Investments, Aberdeen Standard Investments

**Susanne von Güttlingen** - Partner Alternatives, Siemens Fond Invest

### Redefining risk: how protected are investors?

15:20 - 15:50  
Private Debt Day

Cov-lite loans, EBITDA adjustments and record leverage: how have these factor impacted investments in light of the COVID-19 pandemic and market downturn? Were investors more/less exposed than anticipated? Faced with a recession, how will over-levered managers fare?

#### Participants

**Moderator: Taron Wade** - Director, Leveraged Commentary & Data, S&P Global Market Intelligence

**Panellists: Jens Ernberg** - Managing Director and Co-Head Private Credit, Capital Dynamics

**Brian McCarthy** - Head of Yield Enhancement, Fixed Income, Ampega Asset Management

**Bill Sacher** - Partner & Head of Private Credit Investments, Adams Street Partners

### LP-led secondaries: is there a buyer for everything?

15:20 - 15:50  
Secondaries Day

Has there been a rise in LP trades, are returns no longer being driven down and to what degree has the anticipated spell of stressed sellers materialised? Where is the greatest/least demand and how is alignment on pricing being achieved? On the buy-side, how does the degree of risk tolerance vary?

#### Participants

**Moderator: Honor Huyette** - Director, Lyrique Private Equity

**Panellists: Cari Lodge** - Managing Director, Commonfund Capital

**Carlo Pirzio-Biroli** - Managing Partner & CEO, Glendower Capital

**Nicolas Schellenberg** - Managing Director, Cambridge Associates

### Evolution of pools of capital investing in private markets

15:55 - 16:30  
Fundraising Day

What developments are shaping the available pools of capital globally that are seeking to invest in private markets and how can GPs increase their chances of gaining access to these investors? Exploring the impacts of defined contribution plans, retail investors, the collaboration of LPs and new investor platforms. Are there certain investor pools that will retract?

#### Participants

**Moderator: Ralph Money** - Managing Director, Commonfund Capital Inc.

**Panellists: Peter Cornelius** - Managing Director, AlInvest Partners

**Kelly DePonte** - Managing Director, Probitas Partners

**David Genn** - CEO, Goji Investments

**Thomas Stein** - Director, Palladio Partners

### Niche and speciality finance: a late cycle phenomenon?

15:55 - 16:30  
Private Debt Day

As LPs rebalance their portfolios, what role with niche finance play? To what degree has the appetite for these strategies persisted? What options exist and why are they attractive now? Comparing niche private debt funds, asset-based lending and uncorrelated income strategies

#### Participants

**Moderator: Damon Krytzer** - Managing Director, Probitas Partners

**Panellists: Gilles Marchesin** - Founder & CEO, Chorus Capital

**Aaron Peck** - Co-Head, Opportunistic Credit, Monroe Capital LLC

**Mr Rafael Castro** - Senior Investment Manager, Member of Investment Committee, Aberdeen Standard Investments

### Specialisation within secondaries: a comparison of strategies

15:55 - 16:30  
Secondaries Day

Private debt, real estate, infrastructure and VC: exploring the market size, deal flow, buy-side dynamics, pricing and target returns of these sectors. How are funds being structured to best serve each sector? Will private debt secondaries be the next big wave?

#### Participants

**Moderator: Paul Sanabria** - Global Co-Head of Secondaries, Private Markets, Manulife

**Panellists: Harold P. Hope III** - Managing Director, Global Head of the Vintage Funds, Goldman, Sachs & Co.

**Verdun S. Perry** - Global Head of Strategic Partners, Blackstone

**Erwin Roex** - Managing Partner, BEX Capital

### Connections: GP team alignment

16:35 - 17:05  
Fundraising Day

Minority GP stakes, captive managers and multi-product platforms (sharing with 'the house'), cornerstone investors, GP commitments, split of carried interest and vesting schedules: how are LPs managing increasingly convoluted GP configurations?

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#### Participants

**Chair: Dadong Yan** - Portfolio Manager, Alternative Investments, MassMutual

**Discussion Leader: Sweta Chattopadhyay** - Investment Director, Moonfare

### Connections: opportunities in private debt

16:35 - 17:05  
Private Debt Day

*This informal session brings LPs and GPs together in a closed setting to network and round-up the day's discussions on the latest opportunities and challenges in private debt. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

#### Participants

**Chair: Anthony Fobel** - CEO, Arcmont Asset Management

**Discussion Leader: Mark Wilton** - Managing Director, European Private Finance, Barings

### Connections: Direct secondaries

16:35 - 17:05  
Secondaries Day

*This informal session brings LPs and GPs together in a closed setting to network and discuss the latest opportunities and challenges in direct secondaries. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

#### Participants

**Chair: David Wachter** - Managing Director, W Capital Partners

**Discussion Leader: Jenna Shen** - Managing Director, Goldman Sachs Vintage Funds

### End of Fundraising Summit

17:05 - 17:10  
Fundraising Day

### End of Private Debt Summit

17:05 - 17:10  
Private Debt Day

### End of Secondaries Summit

17:05 - 17:10  
Secondaries Day

# SESSIONS

CHECK BACK SOON FOR THE 2021 AGENDA. DAY ONE 2020 AGENDA BELOW - 17/11/2020

SuperInvestor

16 - 19 November 2021

Hotel Okura  
Amsterdam

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## Dedicated networking time

17:10 - 18:00  
Fundraising Day

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## Dedicated networking time

17:10 - 18:00  
Private Debt Day

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## Dedicated networking time

17:10 - 18:00  
Secondaries Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

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# SCHEDULE

CHECK BACK SOON FOR THE 2021 AGENDA. DAY ONE 2020 AGENDA BELOW - 17/11/2020

SuperInvestor

16 - 19 November 2021

Hotel Okura  
Amsterdam

TIME	FUNDRAISING DAY	GP-ONLY	LP-ONLY	PRIVATE DEBT DAY	SECONDARIES DAY
08:00	08:00 - Dedicated networking time			08:00 - Dedicated networking time	08:00 - Dedicated networking time
09:00	09:05 - Welcome address 09:10 - Fundraising: reflecting on 2020 and projections for the year ahead			09:00 - Chairperson's introduction 09:10 - A changed landscape for private debt 09:35 - A time of challenge and opportunity: how are managers responding to the market reset?	09:00 - Welcome address 09:10 - Secondaries in 2020: the bird's eye view
10:00	10:10 - Comparing LP appetites 10:40 - Dedicated networking time			10:10 - Distressed, stressed and special situations: a deluge of opportunity? 10:40 - Dedicated networking time	10:10 - The first cohort of transactions post the COVID-19 pandemic: who has been asleep at the switch? 10:40 - Dedicated networking time
11:00	11:10 - Industry update on fundraising and investor appetite 11:30 - Creative fundraising solutions: keeping the machine well oiled			11:10 - LP views on private debt: reformulating the investment thesis 11:55 - Smart money in a time of crisis: strategy comparison	11:10 - GP-led deals: more than just a top-of-the market phenomenon? 11:55 - The rise of preferred equity: a flash in the pan?
12:00	12:05 - Prime time to be a spin out or first-time fund?	12:45 - Connections: spin outs and first-time funds (GP-only discussion)	12:45 - Connections: spin outs and first-time funds (LP-only discussion)	12:45 - Connections: optimal GP structures	12:45 - Connections: LP investments in a secondaries fund
13:00	13:15 - Dedicated networking time 13:45 - The balance of power: are we back to a buyer's market?	13:15 - Dedicated networking time	13:15 - Dedicated networking time	13:15 - Dedicated networking time 13:35 - Chairperson's introduction 13:45 - Direct lending and unitranche: surviving the crush test	13:15 - Dedicated networking time 13:45 - A period of innovation for structured and complex secondaries
14:00	14:20 - Fundraising in uncharted waters: lessons from the front line 14:50 - Dedicated networking time			14:20 - Portfolio management: strategies for dealing with stress 14:50 - Dedicated networking time	14:20 - PE CFOs: securitizing private equity fund interests 14:50 - Dedicated networking time



# SCHEDULE

CHECK BACK SOON FOR THE 2021 AGENDA. DAY ONE 2020 AGENDA BELOW - 17/11/2020

SuperInvestor

16 - 19 November 2021

Hotel Okura  
Amsterdam

TIME	FUNDRAISING DAY	GP-ONLY	LP-ONLY	PRIVATE DEBT DAY	SECONDARIES DAY
15:00	<p>15:20 - Has the fundraising process, as we know it, changed irreversibly?</p> <p>15:55 - Evolution of pools of capital investing in private markets</p>			<p>15:20 - Redefining risk: how protected are investors?</p> <p>15:55 - Niche and speciality finance: a late cycle phenomenon?</p>	<p>15:20 - LP-led secondaries: is there a buyer for everything?</p> <p>15:55 - Specialisation within secondaries: a comparison of strategies</p>
16:00	<p>16:35 - Connections: GP team alignment</p>			<p>16:35 - Connections: opportunities in private debt</p>	<p>16:35 - Connections: Direct secondaries</p>
17:00	<p>17:05 - End of Fundraising Summit</p> <p>17:10 - Dedicated networking time</p>			<p>17:05 - End of Private Debt Summit</p> <p>17:10 - Dedicated networking time</p>	<p>17:05 - End of Secondaries Summit</p> <p>17:10 - Dedicated networking time</p>

## Dedicated networking time

08:00 - 09:00

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Welcome address

09:00 - 09:05

Day Two: Private Equity

## State of the union: investment strategy and resilience

09:10 - 09:40

Day Two: Private Equity

How do the impacts of this year's recession compare to the GFC and how well prepared were GPs? Who has taken the brunt of the blow and which investment strategies have proven to be the most resilient? How have managers protected their portfolios and pivoted to capitalise on market dislocations? Are megatrends now the investment strategy of choice, and cyclical assets off the table?

## Participants

**Moderator: Henny Sender** - Chief Correspondent, Financial Times

**Panellists: Karim El Solh** - CEO, Gulf Capital

**Per Franzén** - Partner and Co-Head of Private Equity, EQT

**Philipp Freise** - Partner and Co-Head of European Private Equity, KKR

**Ed Huang** - Co-Head of Asia Acquisitions and Head of Greater China and Korea for Private Equity, Blackstone

## Private equity as a force for good: still under scrutiny?

09:45 - 10:15

Day Two: Private Equity

How is private equity justifying its licence to operate in light of the COVID-19 pandemic and impending recession? What influence are powerful LPs having on this progression and what more can be done to combat the scrutiny still faced by the asset class?

## Participants

**Moderator: David Jeffrey** - Partner, Head of Europe, StepStone Group

**Panellists: Fredrik Henzler** - Partner, Head Industry Value Creation, Partners Group

**Jan Ståhlberg** - Founder and Managing Partner, Trill Impact AB

**William van Eesteren** - Managing Director, Wilshire Private Markets

## Dedicated networking time

10:15 - 10:40

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## The evolution of private equity: where are we today and what does the future look like

10:40 - 11:15

Day Two: Private Equity

## Participants

**Keynote interview with: Pete Clare** - Chief Investment Officer for Private Equity, The Carlyle Group

**Interviewed by: Andrea Kramer** - Head of Fund Investments, Hamilton Lane

## Sector endurance test: who are the frontrunners?

11:20 - 11:50

Day Two: Private Equity

To what degree has the COVID-19 pandemic accelerated sectoral trends of recent years? Will secular trends be reinforced and the fundamental shift in consumer behaviour remain? Will technology and healthcare continue to reign as the most desirable sectors for investment?

## Participants

**Moderator: Christophe Nicolas** - Managing Director, Alpinvest Partners

**Panellists: Andrea C. Bonomi** - Founder and Managing Principal, Investindustrial

**Raj Shah** - Partner and Head of Healthcare, Nordic Capital

**Joe Topley** - Director, Ontario Teachers' Pension Plan

## Connections: Managing co-investments in a crisis

11:20 - 11:50

Connections

Co-investments that aren't going to plan: a review of scenarios and conflicts of interest. How have conflicts been overcome and alignment between stakeholders achieved? To what extent has reassessment of co-investment been triggered?

*This informal session brings LPs and GPs together in a closed setting to network and discuss co-investments in a crisis. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

## Participants

**Chair: Rhonda Ryan** - Partner, Mercer

**Discussion Leaders: David Smith** - Senior Managing Director, Capital Dynamics

**Justin Wang** - Principal, Teacher Retirement System of Texas

## Update on the European tech ecosystem

11:55 - 12:25

Day Two: Private Equity

## Participants

**Mika Salmi** - Managing Partner, Lakestar

## LP appetites in a new era: are they hunting in the same way?

12:30 - 13:00

Day Two: Private Equity

Managing distributions and reallocation of capital: how do LP approaches to asset allocation vary? Which LPs are choosing to lean-in during this period of market dislocation? Are LPs seeking to co-invest?

## Participants

**Moderator: Johanna Barr** - Managing Director and Global Co-Head of Limited Partner Services, Advent International

**Panellists: J.David Enriquez** - Head of Private Equity, New York City Retirement Systems

**Brian Frieser** - Senior Portfolio Manager Private Equity & Infrastructure, MN

**Richard Hope** - Managing Director, Hamilton Lane

**Wendelin Thönes** - Director, Private Equity, Allianz Capital Partners

## Dedicated networking time

13:00 - 13:30

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Why the mid-market should grow

13:30 - 14:00

Stream A

What are the key factors for success? How should allocators evaluate their partnerships in this space?

### Participants

**Moderator: Jim Pittman** - EVP & Global Head of Private Equity, BCI

**Panellists: D.T. Ignacio Jayanti** - Managing Partner, Corsair Capital

**Khaled Said** - Managing Partner, Capital Generation Partners

**Eric Zinterhofer** - Founding Partner, Searchlight Capital

## Value creation as a driver of alpha: greater dispersion when there is dislocation

13:30 - 14:00

Stream B

Where and how is alpha being generated? Reviewing value creation, credit lines and other influences. How are managers adapting, proving their resilience and differentiating themselves?

### Participants

**Moderator: Leyla Holterud** - Principal, StepStone Group

**Panellists: Simon Davidson** - Senior Partner, Exponent

**Lindsey McMurray** - Managing Partner, Pollen Street Capital

**Vittorio Pignatti Morano** - Founding Partner, Chairman, Trilantic Europe

## Mid-market: flight to quality

14:05 - 15:00

Stream A

Is the mid-market becoming increasingly bifurcated? What characterises the GPs who are in a stronger position and to what extent is value creation a contributing factor? Will we see a migration from specialist funds?

*Data presentation: 14:05-14:25*

*Industry discussion: 14:25-15:00*

### Participants

**Presenter & Panellist: Holger Rossbach** - Senior Director, Private Investments, Cambridge Associates

**Moderator: Christopher Bär** - Managing Director, MPEP Luxembourg Management S.à r.l.

**Panellists: Ralf Gleisberg** - Partner, Private Equity, Unigestion

**Magnus Hardmeier** - Executive Chairman, Priveq Investment

## How compelling is the case to co-invest now?

14:05 - 15:00

Stream B

Why co-invest now? To what extent could co-investment pro-cyclicality be avoided during and after the crisis and what evidence is there to support co-investing post-crisis can deliver outperformance? How have LP appetites and preferences for co-investing been impacted by the crisis? Will some LPs retract?

*Data presentation: 14:05-14:25*

*Industry discussion: 14:30-15:00*

### Participants

**Moderator: David Smith** - Senior Managing Director, Capital Dynamics

**Panellists: Bernard De Backer** - Partner, StepStone Group

**Mercedes Fernandez Elias** - Executive Director, Morgan Stanley Investment Management

**Christophe Lenouvel** - Head of BNP Paribas Principal Investments, BNP Paribas

## Dedicated networking time

15:00 - 15:30

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Portfolio management in a crisis: generating liquidity and cash

15:30 - 16:00

Stream A

What actions have GPs taken to manage their portfolios, perform triage and salvage individual businesses under threat? What sources of rescue capital have been secured and how have LP obligations and capital calls been effectively managed?

### Participants

**Moderator: Gilles Collombin** - Partner & Head of Investor Relations, Charterhouse

**Panellists: Ralf Flore** - Managing Partner, Ufenau Capital Partners AG

**Lea Lazaric Calvert** - Senior Managing Director, Evercore

**Dushy Sivanithy** - Managing Director, Head of Secondaries, CPPIB

**Matthew Witheiler** - Private Equity Principal, Wellington

## The era of the co-investor and annex fund

15:30 - 16:00

Stream B

Take-private transactions, corporate spin-outs, increased supply of add-on opportunities at accretive entry multiples and requests from GPs; has the anticipated deluge of co-investment deal flow transpired? What is driving the deal flow and what toolkit is required to capitalise on this? What are the benefits of co-investing vs an annex fund?

### Participants

**Moderator: Jean-Francois Le Ruyet** - Partner, Quilvest Capital Partners

**Panellists: Joeri de Groot** - Managing Director, Alpinvest Partners

**Gonzalo Erroz** - Partner, Hayfin Capital Management LLP

**Craig MacDonald** - Managing Director, HarbourVest Partners

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## Operating models: redefining the rule of resilience

16:05 - 16:40  
Stream A

What characterises the firms who were best equipped to deal with the disruptive impacts of the COVID-19 pandemic and how are operating models changing in response? Exploring processes, the depth of insight into companies, digital proficiency and team composition. Does private equity need to rethink its dependency on the supply chain?

### Participants

**Moderator: Madeleine Farman** - Senior Reporter, S&P Global Market Intelligence

**Panellists: Richard Daw** - Co-Managing Partner, Phoenix Equity Partners

**Jérôme Losson** - Partner, Head of Portfolio Operations Team, Portfolio Operations, BC Partners

**Giovanni Orsi** - Managing Director, Private Equity, Funds, PSP Investments

**Gareth Whaley** - Managing Partner, Silverfleet Capital

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## Special situations

16:05 - 16:40  
Stream B

Is this the ideal time to be a special situations fund? Exploring the types of deal that are defined as a special situation and the relative risk/return profiles. Where are the opportunities? What are LPs seeking and where is the allocation coming from?

### Participants

**Moderator: Peter Laib** - Chairman, YIELCO Investments

**Panellists: Jordon Kruse** - Co-Portfolio Manager, Special Situations Strategy, Oaktree Capital

**Dirk Markus** - CEO, AURELIUS Group

**Stan Parker** - Founding Partner, Gamut

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## Connections: portfolio construction in a new era (LP-only discussion)

16:45 - 17:30  
LP-Only

*This informal session brings LPs together in a closed setting to network and discuss portfolio construction. Run under the Chatham House Rule and open to pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please contact Chloe Elliott at [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Giovanni Orsi** - Managing Director, Private Equity, Funds, PSP Investments

**Discussion Leader: Susanne von Gültlingen** - Partner Alternatives, Siemens Fond Invest

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## End of Day Two

17:30 - 17:35  
Day Two: Private Equity

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## Dedicated networking time

17:35 - 18:30  
Day Two: Private Equity

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

# SCHEDULE

CHECK BACK SOON FOR THE 2021 AGENDA. DAY TWO 2020 AGENDA BELOW. - 18/11/2020

SuperInvestor

16 - 19 November 2021

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TIME	CONNECTIONS	DAY TWO: PRIVATE EQUITY	LP-ONLY	STREAM A	STREAM B
08:00	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time
09:00		09:00 - Welcome address 09:10 - State of the union: investment strategy and resilience 09:45 - Private equity as a force for good: still under scrutiny?			
10:00	10:15 - Dedicated networking time	10:15 - Dedicated networking time 10:40 - The evolution of private equity: where are we today and what does the future look like	10:15 - Dedicated networking time	10:15 - Dedicated networking time	10:15 - Dedicated networking time
11:00	11:20 - Connections: Managing co-investments in a crisis	11:20 - Sector endurance test: who are the frontrunners? 11:55 - Update on the European tech ecosystem			
12:00		12:30 - LP appetites in a new era: are they hunting in the same way?			
13:00	13:00 - Dedicated networking time	13:00 - Dedicated networking time	13:00 - Dedicated networking time	13:00 - Dedicated networking time 13:30 - Why the mid-market should grow	13:00 - Dedicated networking time 13:30 - Value creation as a driver of alpha: greater dispersion when there is dislocation
14:00				14:05 - Mid-market: flight to quality	14:05 - How compelling is the case to co-invest now?
15:00	15:00 - Dedicated networking time	15:00 - Dedicated networking time	15:00 - Dedicated networking time	15:00 - Dedicated networking time 15:30 - Portfolio management in a crisis: generating liquidity and cash	15:00 - Dedicated networking time 15:30 - The era of the co-investor and annex fund

# SCHEDULE

CHECK BACK SOON FOR THE 2021 AGENDA. DAY TWO 2020 AGENDA BELOW. - 18/11/2020

SuperInvestor

16 - 19 November 2021

Hotel Okura  
Amsterdam

TIME	CONNECTIONS	DAY TWO: PRIVATE EQUITY	LP-ONLY	STREAM A	STREAM B
16:00			16:45 - Connections: portfolio construction in a new era (LP-only discussion)	16:05 - Operating models: redefining the rule of resilience	16:05 - Special situations
17:00		17:30 - End of Day Two 17:35 - Dedicated networking time			

## Dedicated networking time

08:00 - 09:00

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Welcome address

09:00 - 09:05

Day Three: Private Equity

## Participants

**Merrick McKay** - Head of Europe – Private Equity, Aberdeen Standard Investments

## The interplay between government and private markets: where are we now?

09:10 - 09:45

Day Three: Private Equity

A review of government responses to the Covid-19 pandemic: what have we learnt? Government grants, unemployment levels, monetary policy and current and future tax implication: has the interaction between government and private equity-backed businesses been as anticipated?

## Participants

**Moderator: Dörte Höppner** - Chief Operating Officer, Riverside Europe Partners

**Panellists: Peter Cornelius** - Managing Director, AlpInvest Partners

**Henry Jackson** - Chief Executive, OpCapita LLP

**Michael Moore** - Director General, BVCA

## Covid-19 pandemic: Who is being hit hardest?

09:50 - 10:25

Day Three: Private Equity

What performance differences are we seeing between large cap, mid cap, small cap and specialist managers? Will the pandemic change the investment strategies of LPs and GPs?

## Participants

**Moderator: Merrick McKay** - Head of Europe – Private Equity, Aberdeen Standard Investments

**Panellists: Cem Meric** - Partner, LGT Capital Partners

**Anouk van der Boor** - Investment Managing Director, Cambridge Associates

## Investing in the post Covid world

10:30 - 11:00

Day Three: Private Equity

## Participants

**Keynote interview with: Virginie Morgon** - CEO, Eurazeo

**Interviewed by: Richard Hope** - Managing Director, Hamilton Lane

## Dedicated networking time

11:00 - 11:30

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Valuations in times of uncertainty: is it time for a rethink?

11:30 - 12:00

Day Three: Private Equity

To what extent have valuations been impacted and mirrored the downshift in listed equities? How are valuations being calculated and what assumptions are being made? Are current levels of transparency sufficient? What developments have there been in methods for calculating current and predicted valuations? Are traditional methods no longer fit for purpose?

## Participants

**Moderator: Anouk van der Boor** - Investment Managing Director, Cambridge Associates

**Panellists: Hind El Gaidi** - Head of Financial Information and Valuation, Astorg

**Dana Haimoff** - Managing Director, Portfolio Manager, J.P Morgan Asset Management

**Frédéric Stévenin** - Managing Partner, PAI Partners

## LP portfolio management: increasing activism?

12:05 - 12:35

Day Three: Private Equity

What approaches are LPs taking to manage their portfolios and a large number of capital calls in response to the downturn? To what degree are we witnessing the denominator effect and rationalisation of investment portfolios? Which core managers are LPs holding onto?

## Participants

**Moderator: Miriam Schmitter** - Managing Director, Commonfund Capital

**Panellists: Raphaëlle Koetschet** - Head of Funds Investment, Caisse des Dépôts Group

**J.Christopher Kojima** - Managing Director, Goldman Sachs

**Jim Strang** - Managing Director & Chairman EMEA, Hamilton Lane

## Dedicated networking time

12:35 - 13:05

Day Three: Private Equity

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Connections: GP stake sales

12:35 - 13:05

Connections

Are GP stake sales continuing to accelerate? How do motives compare, what can these new shareholders bring to the table and how is alignment being achieved? Do they raise the hurdle for LPs? What synergies with the secondaries market exist?

*This informal session brings LPs and GPs together in a closed setting to network and discuss GP stake sales. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

## Participants

**Chair: John Kremer** - Partner & Head of Investor Relations (EMEA), Adams Street Partners

**Discussion Leaders: Ali Raissi** - Global co-Head Petershill, Goldman Sachs

**Nicolas von der Schulenburg** - Managing Director, Portfolio Advisors

**Randy Yanker** - Non Executive Director, Navigator Global Investments

# SESSIONS

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## Never waste a good crisis: creative capital deployment in a dislocated market

13:05 - 13:35

Day Three: Private Equity

How do approaches to investing in a downturn vary and how have resourceful managers continued to deploy capital? Which deals have been executed, renegotiated and evaporated? Are we seeing an up tick in activity? Despite a new reality, have high quality assets held their value?

### Participants

**Moderator: John Daghlian** - Partner, Akin Gump Strauss Hauer & Feld

**Panellists: Stefano Ferraresi** - Partner, BC Partners

**John Graham** - Senior Managing Director & Global Head of Credit Investments, CPP Investments

**Karim Khairallah** - Co-Portfolio Manager, European Principal Strategy, Oaktree Capital

## Connections: Are current valuation methods no longer fit for purpose?

13:05 - 14:20

Connections

Are transparency levels and reporting frequencies adequate? A comparison of views on mark-to-market and other alternatives and an evaluation of EBITDA adjustments vs multiples.

*This informal session brings LPs and GPs together in a closed setting to network and discuss the latest challenges regarding valuations. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Michel Galeazzi** - Co-Founder and Partner, Evoco AG

**Discussion Leader: Christiaan de Lint** - Partner, Headway Capital Partners LLP

## Rational or emotional? The real world of private equity

13:40 - 14:20

Day Three: Private Equity

### Participants

**Moderator: Mark McDonald** - Global Head, DWS Private Equity

**Panellists: David Cooper** - Managing Partner, Cooper Limon

**Ellinor Schrewelius** - Investment Director, AP6

**Shani Zindel** - Partner & CIO, Livingbridge

## Dedicated networking time

14:20 - 14:45

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## The impact of the U.S. election on the global economy and investment opportunities

14:45 - 15:15

Day Three: Private Equity

### Participants

**Keynote interview with: David Rubenstein** - Co-Founder & Co-Executive Chairman, The Carlyle Group

**Interviewed by: Miriam Gottfried** - Reporter, The Wall Street Journal

## Subscription lines under scrutiny

15:20 - 15:50

Day Three: Private Equity

To what extent have subscription lines created additional risk in portfolio? What lessons have been learnt? As a driver of beta, what impact could less extensive use of these credit lines have?

### Participants

**Moderator: Neil Harper** - Chairman, Turkven Private Equity

**In conversation with: Andrew Brown** - Head of Private Equity Research, Willis Towers Watson

**Yolande van den Dungen** - Portfolio Manager, Alternatives, SPF Beheer

## Connections: Covid-19 pandemic debrief

15:20 - 16:25

Connections

Crisis management and communication with different stakeholder groups: what have we learnt? What strategies have helped to support portfolio companies? To what extent have working habits/business models fundamentally changed? What does this mean for the improved diversity agenda?

*This informal session brings LPs and GPs together in a closed setting to network and discuss crisis management. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Marko Maschek** - Partner & Co-Founder, Marondo Capital GmbH

**Discussion Leader: Lynn Nguyen** - Deputy Vice President of Private Equity, United States International Development Finance Corporation (DFC)

## Big data: alternative data sources shaking up private equity

15:55 - 16:25

Day Three: Private Equity

Deal origination, due diligence, performance forecasting, portfolio monitoring, fundraising and client relationships; what innovations exist and how are they increasing efficiency? How widespread is the adoption of AI and big data within private markets? What approach is best: outsourced vs in-house capability? Is the expense justified?

### Participants

**Moderator: George Danner** - Chief Scientist, Valedor Partners

**Panellists: Maximilian Biagosch** - Managing Director & Global Head of Portfolio Value Creation, CPP Investments

**Roberto Bonanzinga** - Co-Founder, InReach Ventures

**Natalia Sigrist** - Partner, Unigestion

## End of Day Three

16:25 - 16:30



# SESSIONS

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## Diversity within private markets

16:30 - 17:00

Day Three: Private Equity

How much progress have we seen in improving culture and promoting diversity within the industry? How can/should firms be made more accountable?

### Participants

**Moderator: Grace Reyes** - CEO, The Investment Diversity Exchange (TIDE)

**Panellists: Sandra Bosela** - Co-Head Private Markets Group, OPTrust

**Terrance Davis** - Portfolio Manager, Strategic Investments, State Board of Administration of Florida

**Stacie Olivares** - Trustee, CalPERS

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## Dedicated networking time

17:00 - 18:00

Day Three: Private Equity

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

# SCHEDULE

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CHECK BACK SOON FOR THE 2021 AGENDA. DAY THREE 2020 AGENDA BELOW. - 19/11/2020

TIME	CONNECTIONS	DAY THREE: PRIVATE EQUITY
08:00	08:00 - Dedicated networking time	08:00 - Dedicated networking time
09:00		09:00 - Welcome address 09:10 - The interplay between government and private markets: where are we now? 09:50 - Covid-19 pandemic: Who is being hit hardest?
10:00		10:30 - Investing in the post Covid world
11:00	11:00 - Dedicated networking time	11:00 - Dedicated networking time 11:30 - Valuations in times of uncertainty: is it time for a re-think?
12:00	12:35 - Connections: GP stake sales	12:05 - LP portfolio management: increasing activism? 12:35 - Dedicated networking time
13:00	13:05 - Connections: Are current valuation methods no longer fit for purpose?	13:05 - Never waste a good crisis: creative capital deployment in a dislocated market 13:40 - Rational or emotional? The real world of private equity
14:00	14:20 - Dedicated networking time	14:20 - Dedicated networking time 14:45 - The impact of the U.S. election on the global economy and investment opportunities
15:00	15:20 - Connections: Covid-19 pandemic debrief	15:20 - Subscription lines under scrutiny 15:55 - Big data: alternative data sources shaking up private equity
16:00	16:25 - End of Day Three	16:25 - End of Day Three 16:30 - Diversity within private markets
17:00		17:00 - Dedicated networking time

## Dedicated networking time

08:00 - 09:00

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Welcome address

09:00 - 09:05

Day Four: Private Equity

## Impact investing: drivers and best practice

09:10 - 09:40

Day Four: Private Equity

What is driving impact investing today and how have these investments performed in the downturn? How can GPs and LPs ensure their investments are achieving the desired impact? And to what degree is the lack of an industry-wide definition preventing a standardised approach to reporting?

## Participants

**Moderator: Jim Roth** - Founder & Managing Partner, Zamo Capital

**Panellists: Vikram Raju** - Head of Impact Investing, Morgan Stanley Alternative Investment Partners

**Megan Starr** - Head of Impact, The Carlyle Group

**Robert Weeber** - Chief Executive Officer and Chairman, Tiedemann Constantia

## A period of transformation for ESG

09:45 - 10:15

Day Four: Private Equity

To what degree are managers doubling down on ESG? Has ESG become a lower or higher priority in light of the COVID-19 pandemic and market downturn? To what degree has the ESG agenda naturally benefited from the repercussions of these events and demonstrated its ability to improve performance? What role will ESG play in future risk mitigation?

## Participants

**Moderator: Angela Willetts** - Managing Director & Co-Chair of Responsible Investment Committee, Capital Dynamics

**Panellists: Elin Ljung** - Director of Communication and Sustainability, Nordic Capital

**Annachiara Marcandalli** - Managing Director, Cambridge Associates

**Alexandra Mihailescu Cichon** - Executive Vice President, Sales and Marketing, RepRisk

**Nino Tronchetti Provera** - Founder & Managing Partner, Ambianta

## The returns debate: private vs public markets performance

10:20 - 10:50

Day Four: Private Equity

To what degree have private and public equity returns converged? How compelling is the case to invest in private equity if there is little/no compensation for the illiquidity premium? What are return expectations now? Are private markets worth it if you can't gain access to a top tier fund?

## Participants

**Moderator: Chris Ivey** - Head of European Private Client Practice, Cambridge Associates

**In conversation with: Elias Korosis** - Partner, Hermes GPE

**Roy Kuo** - Team Head - Alternative Strategies, Church Commissioners for England

## Dedicated networking time

10:50 - 11:20

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Macro view: European VC

11:20 - 11:50

Day Four: Private Equity

How is European VC weathering through the current crisis? How is the early stage environment faring and what is the impact of the emergence of new multi-stage funds? How are companies successfully scaling in Europe and what does the future hold for Europe's exit market? How are LP attitudes changing when it comes to European VC and comparing established vs emerging managers?

## Participants

**Moderator: Joe Schorge** - Founder and Managing Partner, Isomer Capital

**Panellists: Eileen Burbidge** - Partner, Passion Capital

**Thomas Kristensen** - Executive Director, LGT Capital Partners

**David Thévenon** - Partner, Balderton

## VC and LP/GP alignment: is the gap widening?

11:55 - 12:25

Day Four: Private Equity

What are LPs' perceptions on investing in VC? Are LPs gravitating to specialist firms and pursuing a flight to quality? Are LPs pushing for more favourable terms and what are views on top tier GPs who continue to demand a premium? How great is the disconnect between LP and GP expectations on pricing and returns?

## Participants

**Moderator: Jessica Archibald** - Managing Director, Top Tier Capital Partners

**Panellists: Andrea Ash** - Private Markets Investment Director, RPMI Railpen

**Anne Glover** - Chief Executive, Amadeus Capital Partners

**Ross Morrison** - Partner, Adams Street Partners

## The rise of European growth capital

12:30 - 13:00

Day Four: Private Equity

How is the European growth scene developing, on a global scale? Which areas/segments of investment opportunity is Europe leading the world in? How is the GP ecosystem developing to address the opportunity? Generalists vs specialists, global vs European, established and emerging managers?

## Participants

**Moderator: Elias Korosis** - Partner, Hermes GPE

**Panellists: Carolina Brochado** - Partner, EQT

**David Klein** - Co-Founder and Managing Partner, One Peak

**Jean Schmitt** - Managing Partner, Jolt Capital

## Dedicated networking time

13:00 - 13:30

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

# SESSIONS

CHECK BACK SOON FOR THE 2021 AGENDA. DAY FOUR 2020 AGENDA BELOW. - 20/11/2020

SuperInvestor

16 - 19 November

2021

Hotel Okura  
Amsterdam

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## Connections: Co-investment and direct investments (LP-only discussion)

13:30 - 14:30

LP-Only

*This informal session brings LPs together in a closed setting to network and discuss co-investment and direct investment best practice. Run under the Chatham House Rule and open to pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification. To register please contact Chloe Elliott at [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Geoffrey Geiger** - Head of Private Equity Funds & Co-investments, USS Investment Management

**Discussion Leaders: Panos Tegos** - Principal, StepStone Group

**Justin Wang** - Principal, Teacher Retirement System of Texas

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## Connections: Infrastructure

14:35 - 15:35

Connections

*This informal session brings LPs and GPs together in a closed setting to network and discuss the latest opportunities and challenges in infrastructure. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Uwe Fleischhauer** - Founding Partner and Managing Director, YIELCO Investments

**Discussion Leader: Rick Walters** - Director, Infrastructure, GRESB

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## Connections: GP structures and ownership

15:40 - 16:40

Connections

*This informal session brings LPs and GPs together in a closed setting to network and discuss the latest concerns facing GP structures and ownership. Run under the Chatham House Rule and open to 24 pre-registered LP and GP attendees. For GP registrations please email [nedina.stevens@informa.com](mailto:nedina.stevens@informa.com). For LP registrations please email [chloe.elliott@informa.com](mailto:chloe.elliott@informa.com).*

### Participants

**Chair: Kelly DePonte** - Managing Director, Probitas Partners

**Discussion Leader: Dadong Yan** - Portfolio Manager, Alternative Investments, MassMutual

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## End of SuperInvestor 2020

16:40 - 16:45

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## Dedicated networking time

16:45 - 17:45

*Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.*

*You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.*

# SCHEDULE

SuperInvestor

16 - 19 November

2021

Hotel Okura

Amsterdam

CHECK BACK SOON FOR THE 2021 AGENDA. DAY FOUR 2020 AGENDA BELOW. - 20/11/2020

TIME	CONNECTIONS	DAY FOUR: PRIVATE EQUITY	LP-ONLY
08:00	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time
09:00		09:00 - Welcome address 09:10 - Impact investing: drivers and best practice 09:45 - A period of transformation for ESG	
10:00	10:50 - Dedicated networking time	10:20 - The returns debate: private vs public markets performance 10:50 - Dedicated networking time	10:50 - Dedicated networking time
11:00		11:20 - Macro view: European VC 11:55 - VC and LP/GP alignment: is the gap widening?	
12:00		12:30 - The rise of European growth capital	
13:00	13:00 - Dedicated networking time	13:00 - Dedicated networking time	13:00 - Dedicated networking time 13:30 - Connections: Co-investment and direct investments (LP-only discussion)
14:00	14:35 - Connections: Infrastructure		
15:00	15:40 - Connections: GP structures and ownership		
16:00	16:40 - End of SuperInvestor 2020 16:45 - Dedicated networking time	16:40 - End of SuperInvestor 2020 16:45 - Dedicated networking time	16:40 - End of SuperInvestor 2020 16:45 - Dedicated networking time