

SESSIONS

DAY ONE - 29/04/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
London

Registration

08:45 - 09:15

Chairman's Welcome

09:15 - 09:20

Participants

Martyn Haines - Master Mariner/Mediator, .

Chairman's Tutorial: Introducing the industry map

09:20 - 09:45

The chairman will create an industry map to highlight how the stakeholders are interconnected, providing the commercial, operational and regulatory framework for the rest of the course.

Introduce yourself and company, as well as learn about your fellow delegates and share your personal objectives for a tailored training experience.

Participants

Martyn Haines - Master Mariner/Mediator, .

Analysis of the global shipping markets

09:45 - 10:30

- The global shipping markets overview
- Global trade on the water and challenges faced today
- Forecasting for the future - issues, challenges and opportunities

This session features data from Lloyd's List Intelligence, a unique global network of specialist sources of business-critical maritime data. All market information is up to date and current, providing a very real landscape for the maritime business.

Participants

Sebastian Villyn - Entity Analysis Manager, Lloyd's List Intelligence

Coffee & networking break

10:30 - 11:00

Global trade economics

11:00 - 11:30

- The role of China in the maritime industry
- US trade and tariffs
- Brexit

Participants

Daniel Richards - Analyst, Maritime Strategies International

Sanctions update

11:30 - 12:10

Understanding the impact of trade sanctions such as Russia, Ukraine and Iran.

Participants

Anthony Woolich - Partner, HFW

Lunch

12:10 - 13:10

Port of Tilbury site visit

13:10 - 16:00

Coaches will collect attendees from the training course venue for the site visit

Preliminary itinerary:

- Roof top view of the whole terminal - container stacking area and ships
 - Motorised tour around the terminal in 2 groups - max 10 in each
 - Visit to the Operational area - container planning and stevedore allocation
 - Subject to shipping lines agreement on the day, an onboard ship visit
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Coaches back to the training course venue and end of day one

16:00 - 17:00

SCHEDULE

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TIME	
08:00	08:45 - Registration
09:00	09:15 - Chairman's Welcome 09:20 - Chairman's Tutorial: Introducing the industry map 09:45 - Analysis of the global shipping markets
10:00	10:30 - Coffee & networking break
11:00	11:00 - Global trade economics 11:30 - Sanctions update
12:00	12:10 - Lunch
13:00	13:10 - Port of Tilbury site visit
14:00	
15:00	
16:00	16:00 - Coaches back to the training course venue and end of day one

SESSIONS

DAY TWO - 30/04/2019

Shipping 360 Training Course

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America Square (Cavendish Venues)
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Morning coffee

08:45 - 09:00

Chairman's opening remarks

09:00 - 09:10

Participants

Martyn Haines - Master Mariner/Mediator, .

Classification societies: function, role and importance

09:10 - 10:10

- The role of classification societies
- Surveys - class and statutory
- Future vessel developments and impact for classification societies

Participants

Robert Brindle - Technical Performance & Investigations Manager, Fleet Services, Lloyd's Register

Coffee & networking break

10:10 - 10:30

International maritime organisations and conventions

10:30 - 11:20

- SOLAS
- MLC
- STCW
- MARPOL
- ISM Code
- 2020 Sulphur Cap
- Ballast Water Convention

Participants

Helio Vicente - Senior Adviser (Policy), International Chamber of Shipping

Vessel lifecycle: shipbuilding, ship yards and ship recycling

11:20 - 12:20

- Shipbuilding market review
- Major shipbuilding yards regionally
- Ship design trends
- Ship operating years: Supply and demand
- Ship recycling options: Commercial, environmental and regulatory implications

Participants

Malcolm Willingale - Director , Prospect Maritime

Lunch

12:20 - 13:20

Vessel types: characteristics and ship design

13:20 - 14:20

- The characteristics of the main ship types
- The basic principles of ship design
- How do banks view the different types?
- Ship design regulations in terms of safety and environment
- Innovations in ship design

Participants

Malcolm Willingale - Director , Prospect Maritime

Cybersecurity in shipping: challenges and opportunities

14:20 - 15:00

A review of the challenges and opportunities that the increased adoption of digitalisation is presenting to business performance and continuity of operations from a cyber security perspective.

Participants

Chronis Kapalidis - Europe Representative, HudsonAnalytix

Tea & networking break

15:00 - 15:20

Future fuel trends for shipping

15:20 - 16:20

Exploring fuels of the future

- LNG
- Low sulphur fuel
- HFO and scrubbers
- Biofuels
- Renewables and fuel cells

Participants

Domagoj Baresic - Researcher, UCL Energy Institute and consultant at UMAS

Chairman's closing remarks and end of day two

16:20 - 16:30

Participants

Martyn Haines - Master Mariner/Mediator, .

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TIME	
08:00	08:45 - Morning coffee
09:00	09:00 - Chairman's opening remarks 09:10 - Classification societies: function, role and importance
10:00	10:10 - Coffee & networking break 10:30 - International maritime organisations and conventions
11:00	11:20 - Vessel lifecycle: shipbuilding, ship yards and ship recycling
12:00	12:20 - Lunch
13:00	13:20 - Vessel types: characteristics and ship design
14:00	14:20 - Cybersecurity in shipping: challenges and opportunities
15:00	15:00 - Tea & networking break 15:20 - Future fuel trends for shipping
16:00	16:20 - Chairman's closing remarks and end of day two

SESSIONS

DAY THREE - 01/05/2019

Shipping 360 Training Course

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Morning coffee

08:45 - 09:00

Chairman's opening remarks and examining the industry map

09:00 - 09:20

Participants

Martyn Haines - Master Mariner/Mediator, .

Interactive session: maritime law explained

09:20 - 11:00

- What is maritime law?
- The legal "shipping picture" explained
- Fundamental issues
- The role of bills of lading in modern trade

Participants

Susan Hawker - Adjunct Professor, London Law Centre of the University of Notre Dame

Coffee & networking break

11:00 - 11:20

Sale and purchase: exploring the commercial and legal complexities

11:20 - 12:20

- Participants in the sale and purchase process
- The structure and principal terms of the Norwegian Sale Form
- Common problems that arise during contract performance

Participants

Matt Hannaford - Partner, Hannaford Turner LLP

Lunch

12:20 - 13:20

Time and voyage charterparties: examining the key commercial and legal aspects

13:20 - 14:20

- Legal characteristics and commercial usage
- Time charterparties - key points including:
 - Hire and off-hire
 - Charterers' orders
- Voyage charterparties - key points including:
 - Laytime and demurrage
 - Freight
- Differences between time and voyage charterparties

Participants

Alex McCue - Senior Associate, Stephenson Harwood LLP

Coffee break

14:20 - 14:40

Manning and training

14:40 - 15:40

- Recruitment and retention – current trends in crewing
- Seafarer welfare and life at sea

Participants

Dean Ford - Global Business Development Manager, Marine Society

Ship management: the 6 core competencies

15:40 - 16:40

Participants

Malcolm Willingale - Director, Prospect Maritime

Chair's closing remarks and end of day three

16:40 - 16:45

SCHEDULE

DAY THREE - 01/05/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
London

TIME	
08:00	08:45 - Morning coffee
09:00	09:00 - Chairman's opening remarks and examining the industry map 09:20 - Interactive session: maritime law explained
10:00	
11:00	11:00 - Coffee & networking break 11:20 - Sale and purchase: exploring the commercial and legal complexities
12:00	12:20 - Lunch
13:00	13:20 - Time and voyage charterparties: examining the key commercial and legal aspects
14:00	14:20 - Coffee break 14:40 - Manning and training
15:00	15:40 - Ship management: the 6 core competencies
16:00	16:40 - Chair's closing remarks and end of day three

SESSIONS

DAY FOUR - 02/05/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
London

Morning coffee

08:45 - 09:00

Chair's opening remarks

09:00 - 09:05

Participants

Martyn Haines - Master Mariner/Mediator, .

Ship finance in today's market

09:05 - 10:05

- Sources of capital
- Current shipping debt market
- Bank financing and lending
- Equity funding
- Bonds

Participants

Frank Pedder - Partner, Auld Partners

Introduction to marine insurance

10:05 - 11:05

- P&I, H&M, cargo cover
- Lloyds & Overseas Insurance markets
- Key policy terms
- Marine Insurance Act 2015
- Trends in insurance

Participants

Andrew Webster - Partner, Marine Division, JLT
Specialty

Coffee & networking break

11:05 - 11:25

Practical Workshop: Ships Collide! Who can make a claim? Marine accidents and claims handling

11:25 - 12:40

Discuss the key parts of maritime law that will come into play as you work through the scenario and identify who you think will be making claims against your company and how these claims should be handled.

Participants

Martyn Haines - Master Mariner/Mediator, .

Lunch

12:40 - 13:40

Ship registration: what does flagging your vessel mean?

13:40 - 14:40

Understand the importance of choosing the right flag for your operations, what the different flag options are and the implications of your flag choice including Port State Control

Participants

Sarah Morgan - Head of Branch - Registry of Shipping and Seamen in Cardiff, UK Ship Register

Mark McQuire - Client Technical Manager, UK Ship Register

Tea & networking break

14:40 - 15:00

Understanding the importance of Port State Control

15:00 - 16:00

- History of Port State Control
- Regional coverage
- Main deficiencies found
- Steps to take in the event of detention

Participants

Robert Brindle - Technical Performance & Investigations Manager, Fleet Services, Lloyd's Register

Chairman's closing remarks and end of day four

16:00 - 16:10

Participants

Martyn Haines - Master Mariner/Mediator, .

SCHEDULE

DAY FOUR - 02/05/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
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TIME	
08:00	08:45 - Morning coffee
09:00	09:00 - Chair's opening remarks 09:05 - Ship finance in today's market
10:00	10:05 - Introduction to marine insurance
11:00	11:05 - Coffee & networking break 11:25 - Practical Workshop: Ships Collide! Who can make a claim? Marine accidents and claims handling
12:00	12:40 - Lunch
13:00	13:40 - Ship registration: what does flagging your vessel mean?
14:00	14:40 - Tea & networking break
15:00	15:00 - Understanding the importance of Port State Control
16:00	16:00 - Chairman's closing remarks and end of day four

SESSIONS

DAY FIVE - 03/05/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
London

Site visit to IMO Headquarters

09:00 - 11:15

Attendees are asked to meet at International Maritime Organization, 4 Albert Embankment, London

Preliminary itinerary:

- To be met by Principal External Relations Assistant and visit to the Main Hall at 9am
- Presentation of DVD on IMO Safe, Secure and Efficient Shipping on Clean Oceans
- General presentation
- Visit to the Maritime Knowledge Centre
- Visit to terrace (weather permitting)
- Departure

Taxis will be provided back to the training course venue

Taxis back to the training course venue for those attending IMO site visit

11:15 - 11:45

Maritime security: threats, protection measures and legislation

11:45 - 12:25

Overview of key maritime threats including:

- Piracy and armed robbery at sea
- Maritime terrorism
- Political risk and conflict
- Maritime security measures
- Sector vulnerabilities

Participants

Victoria Mitchell - Researcher, Maritime, Control Risks

Lunch

12:25 - 13:25

Combating piracy simulation

13:25 - 14:25

Protection measures and best management practices workshop

Participants

Victoria Mitchell - Researcher, Maritime, Control Risks

Salvage and wreck removal: the reality for marine salvors

14:25 - 15:15

- The casualty
- Assistance
- Salvage plan and operations
- Mobilisation
- Completion
- Wreck removal
- Contract and settlement

Participants

Wilco Alberda - Commercial and Claims Manager, SMIT Salvage BV

Chairman's summary

15:15 - 15:25

Participants

Martyn Haines - Master Mariner/Mediator, .

Collection of course certificates and end of course

15:25 - 15:35

SCHEDULE

DAY FIVE - 03/05/2019

Shipping 360 Training Course

29 April - 3 May 2019
America Square (Cavendish Venues)
London

TIME	
09:00	09:00 - Site visit to IMO Headquarters
10:00	
11:00	11:15 - Taxis back to the training course venue for those attending IMO site visit 11:45 - Maritime security: threats, protection measures and legislation
12:00	12:25 - Lunch
13:00	13:25 - Combating piracy simulation
14:00	14:25 - Salvage and wreck removal: the reality for marine salvors
15:00	15:15 - Chairman's summary 15:25 - Collection of course certificates and end of course